Bangladesh Export Promotion Bureau (EPB)

Fair and Display Division

TCB Building (1st,4th ,8th and 14th Floor)

01, Kawranbazar, Dhaka

# REQUEST FOR PROPOSAL (NATIONAL) FOR SELECTION OF EVENT MANAGEMENT FIRM FOR ORGANIZING SHOWCASE BANGLADESH (VIRTUAL EDITION) 2021

# Duration: March 01-17, 2021

# (Virtual Platform will remain active for 06 Months)

## Invitation for Proposal No: 26.02.0000.031.59.517.20/193

## Issued on: 23.11. 2020

**Proposal Package No: 01**

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1. Scope of Proposal

**Section 1.Instructions to Consultants**

1. **General**
   1. The Client, as indicated in the Proposal Data Sheet (**PDS**), issues this Request for Proposal (RFP) for the provision of Services as specified in the **PDS** and described in details in Section 6, Terms of Reference in accordance with the method of selection specified in the **PDS**.
   2. The successful Consultant shall be required to complete the Services as specified in the General Conditions of the Contract and in accordance with the phasing indicated in the **PDS**. When the assignment includes several phases, the performance of the Consultant under each phase must be to the Client’s satisfaction before work begins on the next phase.
2. **Interpretation** 2.1 Throughout this RFP Document :

* the term **“in writing”** means communication written by hand or machine duly signed and includes properly authenticated messages by facsimile or electronic mail;
* if the context so requires, **singular** means plural and vice versa;
* **“day”** means calendar day unless otherwise specified as working days;
* **“Person”** means and includes an individual, body of individuals, sole proprietorship, partnership, company, association or cooperative society that wishes to participate in Procurement proceedings;
* **“Consultant”** means a Person who submits a Proposal;
* **“Request for Proposal Document”** means the Document provided by the Client to a short-listed Consultant as a basis for preparation of the Proposal; and
* **“Proposal”** depending on the context, means a Proposal submitted by a Consultant for delivery of Services to a Client in response to an Invitation for Request for Proposal.

1. Source of Funds
   1. The Client has been allocated **‘public funds’** as indicated in the **PDS**and intends to apply a portion of the funds to eligible payments under the Contract for which this RFP is issued.
   2. For the purpose of this provision, **‘public funds’** means any funds allocated to the Client under Government budget, or loan, grants and credits placed at the disposal of the Client through the Government by the Development Partners or foreign states or organizations.
   3. Payments by the Development Partner, if so indicated in the **PDS**, will be made only at the request of the Government and upon approval by the Development Partner in accordance with

the applicable Loan/Credit/Grant Agreement, and will be subject in all respects to the terms and conditions of that Agreement.

1. Corrupt, Fraudulent, Collusive or Coercive Practices
   1. The Government requires that the Client, as well as Consultants, shall observe the highest standard of ethics during the implementation of the procurement proceedings and the execution of contracts under **‘public funds’**.
   2. For the purposes of ITT Sub Clause 4.3, the terms set forth below as follows:
      1. **“corrupt practice”** means offering, giving or promising to give, receiving, or soliciting either directly or indirectly, to any officer or employee of the Client or other public or private authority or individual, a gratuity in any form; employment or any other thing or service of value as an inducement with respect to an act or decision or method followed by the Client in connection with a procurement proceeding or Contract execution;
      2. **“fraudulent practice”** means the misrepresentation or omission of facts in order to influence a decision to be taken in a procurement proceeding or Contract execution;
      3. **“collusive practice”** means a scheme or arrangement between two (2) or more Persons, with or without the knowledge of the Client, that is designed to arbitrarily reduce the number of Proposals submitted or fix Proposal Prices at artificial, non-competitive levels, thereby denying the Client the benefits of competitive price arising from genuine and open competition;
      4. **“Coercive practice”** means harming or threatening to harm, directly or indirectly, Persons or their property to influence a decision to be taken in the Procurement proceeding or the execution of a Contract, and this will include creating obstructions in the normal submission process used for procurement proceedings.
   3. Should any corrupt or fraudulent practice of any kind referred to in ITC Sub Clause 4.2 come to the knowledge of the Client, it shall, in the first place, allow the Consultant to provide an explanation and shall, take actions only when a satisfactory explanation is not received. Such decision and the reasons shall be recorded in the record of the procurement proceedings and promptly communicated in writing to the Consultant concerned.
   4. If corrupt, fraudulent, collusive or coercive practices of any kind is determined by the Client against any Consultant alleged to have carried out such practices, the Client shall :
      1. exclude the concerned Consultant from further participation in the particular procurement proceeding; or
      2. reject any recommendation for award that had been proposed for that had been proposed for that concerned Consultant; or
      3. declare at its discretion, the concerned Consultant to be ineligible to participate in further procurement proceedings, either indefinitely or for a specific period of time
   5. Consultants shall be aware of the provisions in Section 64 of the Public Procurement Act, 2006 and Rule 127 of the Public Procurement Rules, 2008 and others as stated in GCC Clause 16.
2. Eligible

**Consultants**

* 1. This Request for Proposal Document is limited to short-listed Consultants only and, those short-listed Consultants indicated in the Letter of Invitation are eligible to submit a Proposal for the consulting services required for the assignment.
  2. Consultants shall have the legal capacity to enter into the contract under the Applicable law.
  3. Consultants shall have fulfilled its obligations to pay taxes and social security contributions under the laws and regulations of the country of origin.
  4. Consultants in its own name or its other names or also in the case of its Persons in different names shall not be under a declaration of ineligibility for corrupt, fraudulent, collusive or coercive practices as stated under ITC Sub Clause 4.2.
  5. Consultants are not restrained or barred from participating in Public Procurement on grounds of poor performance in the past under any Contract.
  6. Consultants shall not be insolvent, be in receivership, be bankrupt, be in the process of bankruptcy, be not temporarily barred from undertaking business and it shall not be the subject of legal proceedings for any of the foregoing.
  7. Government officials and civil servants, including persons of autonomous bodies or corporations, satisfactory to the conditions as stated under ITC Sub Clause 11.3, may be hired to work as a member of a team of Consultants.
  8. Consultants shall provide such evidence of their continued eligibility satisfactory to the Client, as the Client will reasonably request.
  9. These above requirements for eligibility will extend, as applicable, to each Joint Venture partners of the Consultants.

1. Eligible Sub- Consultants
   1. The requirements for eligibility as stated under ITC Clause 5 will extend to each Sub-Consultant(s), as applicable.
2. **Eligible** 7.1 All material, equipment and supplies used by the Consultant and

**Services** Services to be provided under the Contract shall have their origin in countries other than those specified in the **PDS**.

1. Conflict of Interest:

**General**

1. **Conflicting Activities**
2. **Conflicting Assignments**
   1. Consultants and all parties constituting the Consultant shall not have a Conflict of Interest (COI), pursuant to Rule 55 of the Public Procurement Rules, 2008.
   2. COI shall mean a situation in which the Consultant provides biased professional advice to the Client in order to obtain from that Client an undue benefit for himself/herself or any of its affiliate(s)/associate(s).
   3. Consultants, including any of its affiliates or associates, in deference to the requirements that the Consultant provides professional and objective advice and at all times hold the Client’s interests paramount, shall strictly avoid conflicts with other assignments or its own corporate interests, and act without any consideration for award of a future work and must not have a COI, shall not be recruited under any of the circumstances specified in ITC Sub Clauses 9, 10 and 11.
   4. If any Consultant has earlier been engaged by a Client to supply Goods, perform Works or provide physical services for a project, then that Person and any of its associates or affiliates shall be disqualified from providing consulting services related to those Goods, Works or Services.
   5. If any Consultant hired to provide consulting services for the preparation or implementation of a project, then that Consultant and any of its associates or affiliates shall be disqualified from subsequently supplying Goods, providing consulting services, performing physical services or Works resulting from or directly related to the Consultant’s earlier consulting services.

*[For the purpose of ITC Sub Clause 9.2, services other than consulting services are defined as those leading to a measurable physical output, for example surveys, exploratory drilling, aerial photography, and satellite imagery]*

10.1 Consultants, its Personnel and Sub-Consultants or any of its associates or affiliates shall not be hired for any assignment that may be in conflict with identical assignment of the Consultant to be performed for the same or for another Client.

[*For the purpose of ITC Sub Clause 10.1, a Consultant hired to prepare engineering design for an infrastructure project shall not be engaged to prepare an independent environmental assessment for the same project, and a Consultant assisting a Client in the privatization of public assets shall not purchase, nor advise Clients of, such assets. Similarly, a Consultant hired to prepare Terms of Reference for an assignment shall not be hired for the assignment in question*]

1. Conflicting Relationships
   1. Consultants, its Personnel and Sub-Consultant that has a business relationship with a member of the Client’s staff involved in the procurement proceedings may not be awarded a Contract, unless the conflict stemming from this relationship has been addressed adequately throughout the selection process of the

Consultant.

1. Unfair

**Advantage**

* 1. The Client’s officials, who have an interest, directly or indirectly, with a firm or individual that is participating or has participated in a Procurement proceedings of that Client, shall declare its relationship with that firm or individual and consequently not participate in any proceedings concerned with that specific Procurement at any stage including from when the specifications are written and qualification criteria are established up to the Supply of Goods or execution of the Works are completed and, until all contractual obligations have been fulfilled.
  2. Government officials and civil servants including individuals from autonomous bodies or corporations while on leave of absence without pay are not being hired by the agency they were working for immediately before going on leave and, their employment will not give rise to Conflict of Interest. When the Consultant nominates any such employee as Personnel in their Technical Proposal, such Personnel must have written certification from their employer confirming that they are on leave without pay from their official position and allowed to work full-time outside of their previous official position. Such certification shall be provided to the Client by the Consultant as part of his/her Technical Proposal.

12.1 If a short-listed Consultant could derive a competitive advantage from having provided consulting services related to this proposed assignment, the Client shall make available to all short-listed Consultants together with this RFP Document all information that would in that respect give such Consultant any competitive advantage over the competing Consultants.

1. **Site Visit** 13.1 Consultants, at its own responsibility and risk is encouraged to visit and examine the site and obtain all information that may be necessary for preparing the Proposal and entering into a Contract for Services. Consultants should ensure that the Client is advised of the visit in adequate time to allow it to make appropriate arrangements. The costs of visiting site shall be at Consultant’s own expense.
2. RFP

**Document: General**

**B.Request for Proposal**

* 1. The Sections comprising the Request for Proposal are listed below and should be read in conjunction with any Addendum issued under ITC Clause 17.

Section 1 : Instructions to Consultants (ITC) Section 2 : Proposal Data Sheet (PDS)

Section 3 : General Conditions of Contract (GCC), Section 4 : Particular Conditions of Contract (PCC), Section 5 : Proposal and Contract Forms

Section 6: Terms of Reference (TOR)

* 1. Consultants are expected to examine all instructions, forms, terms, TOR in the RFP Document as well as Addendum, if any.

1. Clarification of RFP Document
   1. Consultants requiring any clarification of the RFP Document shall contact the Client in writing at the Client’s address indicated in the **PDS** before **two-third** of the time allowed for preparation and submission of Proposal elapses.
   2. The Client is not obliged to answer any clarification request received after that date as stated under ITC Sub Clause 15.1.
   3. The Client shall respond in writing within five (**5**) working days of receipt of any such request for clarification received under ITC Sub Clause 15.1.
   4. The Client shall forward copy of its response to all those short- listed Consultants, including a description of the enquiry but without identifying its source.
   5. Should the Client deem it necessary to revise the RFP Document as a result of a clarification, it will do so following the procedure under ITC Clause 17.
2. pre-Proposal meeting
   1. To clarify issues and to answer questions on any matter arising in the RFP, the Client may, if stated in the **PDS**, invite short-listed Consultants to a pre-Proposal Meeting at the place, date and time as specified in the **PDS**. Consultants are encouraged to attend the meeting if it is held.
   2. Consultants are requested to submit any questions in writing so as to reach the Client not later than one day prior to the date of the meeting.
   3. Minutes of the pre-Proposal meeting, including the text of the questions raised and the responses given, together with any responses prepared after the meeting, will be transmitted without delay to all the short-listed Consultants not later than seven (**7**) daysofthe date of the meeting. Any revision to the RFP Document that may become necessary as a result of the pre- Proposal meeting shall be made by the Client exclusivelythrough the issue of an Addendum pursuant to ITCCl ause 17 and not through the minutes of the pre-Proposal meeting.
3. Addendum to RFP Document
   1. At any time prior to the deadline for submission of Proposals, the Client, for any reason on its own initiative or in response to a clarification request in writing from a short-listed Consultant, may revise the RFP Document by issuing an Addendum.
   2. The Addendum issued under ITC Sub Clause 17.1shall become an integral part of the RFP Document and shall be communicated in writing to all the short-listed Consultants, to enable the Consultants to take appropriate action.
   3. To give the short-listed Consultants reasonable time to take any Addendum into account in preparing its Proposal, the Client may extend the deadline for the submission of Proposals pursuant to ITC Sub Clause 34.3.

**Proposal Preparation**

1. Proposal:

**Only one**

* 1. Consultants, including its affiliate(s)may submit only one (1) Proposal. Consultant who submits or participates in more than one (1) Proposal will cause all the Proposals of that particular Consultant to be rejected.
  2. A firm proposed as a Sub-Consultant in any Proposal may participate in more than one Proposal, but only in the capacity of a Sub-Consultant.
  3. Consultants submitting a Proposal individually or as Joint Venture partner shall not be accepted as Sub-Consultant to any other short-listed Consultant in the same procurement process.

1. Proposal:

**Preparation Costs**

1. **Proposal:**

19.1 Consultants shall bear all costs associated with the preparation and submission of its Proposal, and the Client shall not be responsible or liable for those costs, regardless of outcome of the procurement process.

**Language** 20.1 Proposals shall be written in the English language. Correspondences and documents relating to the Proposal may

be written in English or ***Bangla****.* Supporting documents and printed literature furnished by the Consultant that are part of the Proposal may be in another language, provided they are accompanied by an accurate translation of the relevant passages in the English or ***Bangla*** language, in which case, for the purposes of interpretation of the Proposal, such translation shall govern**.**

1. Proposal: Documents
   1. Proposals prepared by the Consultants shall comprise the following:
      1. Technical Proposal;
      2. Financial Proposal;
      3. any other document required as stated in the **PDS**.
2. Proposal: Preparation
   1. In preparing its Proposal, Consultants shall examine in detail the documents comprising the RFP Document. Material deficiencies in providing the information requested may result in non- responsiveness of a Proposal.
   2. Consultants shall prepare the Technical Proposal in accordance with ITC Clause 23 and 24 using the forms furnished in Section **5A**: Technical Proposal; Standard Forms.
   3. Consultants shall prepare the Financial Proposal in accordance with ITC Clause 25 and 26 and using the forms furnished in Section **5B**: Financial Proposal; Standard Forms.
   4. All the forms mentioned in ITC Sub Clauses 22.2 and 22.3 shall be completed without any material changes and alterations to its format, filling in all blank spaces with the information requested, failing which the Proposal may be considered as being incomplete.
3. Technical Proposal Preparation
   1. Consultants, in preparing the Technical Proposal, must give particular attention to the instructions provided in ITC Sub Clause
   2. thru 23.17 inclusive.
   3. Consultant that considers it does not have all the expertise required for the assignment, it may obtain such expertise from other Consultants or entities in the form of a Joint Venture or Sub- Consultancy, as appropriate.
   4. Joint Venture or Sub-Consultancy, as stated under ITC Sub Clause 23.2, amongst the short-listed Consultants at the time of submission of Proposal is not permitted, and the Client shall disqualify such Proposal.
   5. Joint Venture or Sub-Consultancy, as stated under ITC Sub Clause 23.2, with other notshort-listed(i.e. those applied for but not short-listed) Consultants at the time of submission of Proposal is also not permitted without the approval of the Client, which must be obtained prior to the deadline for submission of a Proposal.
   6. Joint Venture agreement, indicating at least the parts of the Services to be delivered by the respective partners, shall be executed case-by-case on a non-judicial stamp of value as specified in the **PDS**, duly signed by all legally authorized representatives of the Consultants who are parties to such agreement.
   7. Each partner of the Joint Venture shall be jointly and severally liable for the execution of the Contract, all liabilities and ethical and legal obligations in accordance with the Contract terms.
   8. Joint Venture shall nominate the **Leading Partner** as **RPRESENTATIVE**being entrusted with the Contract administration and management at the assignment location who shall have the authority to conduct all business for and on behalf of any and all the partners of the Joint Venture during the selection process and, in the event the Joint Venture is awarded the Contract, during contract execution including the receipt of payments for and on behalf of the Joint Venture.
   9. The composition or the constitution of the Joint Venture shall not be altered without the prior consent of the Client.
   10. Consultants appointing another non-short-listed (i.e. those not applied for short-listing) Consultantsas a Sub-Consultant, as stated under ITC Sub Clause 23.2, at the time of submission of Proposal shall not require prior permission of the Client but in such cases, the Proposal shall be submitted in the title of the

short-listed Consultant.

* 1. In the event of Sub-Consultancy, as stated under ITC Sub Clause 23.9, the Proposal should include a covering letter signed by an authorized representative of the short-listed Consultant with full authority to make legally binding contractual and financial commitments on behalf of the Consultant, **plus** a copy of the agreement(s) with the Sub-Consultant(s).
  2. Sub-Consultancy (s) shall in no event relieve the short-listed Consultant from any of its obligations, duties, responsibility or liability under the Contract.
  3. For QCBS based assignments, only the estimated total of Professional staff-months is indicated in the **PDS**; however the available budget shall not be disclosed. The Proposal shall be based on the number of Professional staff-months estimated by the Consultant.
  4. For FBS based assignments, only the available budget amount, excluding all local taxes and other charges to be imposed under the Applicable Law if the Contract is awarded, is given in the **PDS** but not the Professional staff-months, and the Financial Proposal shall not exceed this budget.
  5. Proposed Key professional staff shall have at least the qualification experience indicated in the **PDS**, preferably working under conditions similar to Bangladesh. It is desirable that the majority of the Key professional staff proposed be permanent employees of the Consultant or has an extended and stable working relationship with it.
  6. Alternative Key professional staffs shall not be proposed, and only one Curriculum Vitae (CV) may be submitted for each position. Conversely, one Key professional staff is not allowed to offer his/her inputs in more than one Proposal for this particular assignment and, in this particular procurement process.
  7. Proposals submitted by the Consultants must be accompanied by the commitment of the proposed Key professional staff duly certified the correctness of the particulars stated in its CV.
  8. Failure to fulfil the requirements under this Clause may lead to incompleteness of the Proposal.

1. Technical

**Proposal: Format and Content**

* 1. The Technical Proposal shall provide the following information using the attached Standard Forms in **Section 5A:**
     1. **Form 5A1:** Technical Proposal Submission Form in the format of a letter, duly signed by an authorized signatory of the Consultant;
     2. **Form 5A2:** giving a brief description of the Consultant’s organization and an outline of recent experience of the Consultant;
     3. **Form 5A3:** indicating comments and suggestions that the

Consultant may have on the TOR to improve performance in carrying out the assignment;

* + 1. **Form 5A4:** indicating the approach, methodology and work plan for performing the assignment;
    2. **Form 5A5 :** being the work plan should be consistent with the Work Schedule and should be in the form of a bar chart showing the timing proposed for each activity;
    3. **Form 5A6:** being the list of the proposed Professional staff team by area of expertise, the position that would be assigned to each staff team member, and their tasks;
    4. **Form 5A7:** being the Estimates of the staff input (staff*-* months of professionals) needed to carry out the assignment;
    5. **Form 5A8:** being the CVs of the Professional staff signed by the respective staff member and by the authorized representative submitting the Proposal;
    6. **Plus**, a detailed description of the proposed methodology, staffing, and monitoring of training, if the **PDS** specifies training as a major component of the assignment; and
    7. **Any** additional information that might be requested in the

**PDS**.

* 1. The Technical Proposal shall not include any financial information. **A Technical Proposal containing financial information may be considered non-responsive.**

1. Financial Proposal Preparation
   1. The Financial Proposal shall be prepared using the Standard Forms. It shall list all costs associated with the assignment, including (a)remuneration for staff, and (b) reimbursable expenses as indicated in the **PDS**. If appropriate, these costs should be broken down by activity.
   2. All activities and items described in the Technical Proposal, as applicable, must be priced separately.
2. Financial ProposalForm at and Content
   1. The Financial Proposal shall provide the following information using the attached Standard Forms in **Section 5B:**
      1. **Form 5B1:** Financial Proposal Submission Form in the format of a letter duly signed by an authorized signatory of the Consultant. Commissions and gratuities, if any, paid or to be paid by Consultants and related to the assignment will be listed in the form;
      2. **Form 5B2:**being the Summary of Costs against staff remuneration and reimbursable expenses;
      3. **Form 5B3:** being the breakdown of costs against staff remuneration;
      4. **Form5B4:** being the breakdown of costs against reimbursable expenses; and

if appropriate, all these costs should be broken down by

activity.

1. **Taxes** 27.1 Consultants are subject to local taxes on amounts payable by

the Client as per the Applicable Law. It is the responsibility of the Consultant to be familiar with the relevant laws in Bangladesh, and to determine the taxes, duties, fees, levies and other charges to be paid under the Applicable Law, if the Contract is awarded. Any such amounts on account of local taxes shall not be considered in the Financial Evaluation of the Proposal as they will be discussed at contract negotiations, and applicable amounts will be included in the Contract Price.

27.2 Commissions and gratuities, if any, paid or to be paid by Consultants and related to the assignment will be listed in the Financial Proposal **Form 5 B1**.

28.

**Client’sServic esand Facilities**

* 1. The Client shall:
     1. provide at no cost to the Consultant the services and facilities as specified in the **PDS**;
     2. make available to the Consultant, relevant project data and reports at the time of issuing the RFP Document; and
     3. assist the Consultant in obtaining relevant project data and reports from other related departments/divisions, which will be required by the Consultant to prepare the Proposal.

1. Proposal Currency
   1. All prices shall be quoted in Bangladesh Taka (BDT)currency unless otherwise stated in **PDS**.
2. Proposal Validity
   1. Proposals shall remain valid for the period as specified in the **PDS** after the date of Proposal submission deadline prescribed by the Client. A Proposal valid for a period shorter than that specified will be considered non- responsive.
3. Extension of Proposal Validity
   1. In exceptional circumstances, prior to the expiration of the Proposal Validity period, the Client may solicit, not later than ten

(**10**) days before the expiry date of the Proposal Validity, all the Consultants’ consent to an extension of the period of validity of their Proposals.

* 1. The request for extension of the Proposal Validity period shall state the new date of the validity of the Proposal.
  2. The request from the Client and the responses from the Consultants will be made in writing.
  3. Consultants consenting in writing to the request as stated under ITC Sub Clause 31.3 shall not be required or permitted to modify its Proposal in any circumstances.
  4. Consultants not consenting in writing to the request made by the Client as stated under ITC Sub Clause 31.3, its Proposal shall

not be considered in the subsequent evaluation.

32.Proposal Format and Signing

* 1. Consultants shall prepare one (1) original of the Technical Proposal as described in ITC Clause 23 and one (1) original of the Financial Proposal as described in ITC Sub Clause 25 and clearly mark them “ORIGINAL”.
  2. Consultants shall prepare the number of copies as specified in the **PDS** of each Technical Proposal and clearly mark them “COPY”. In the event of any discrepancy between the original and the copies, the original shall prevail.
  3. The original and all copies of the Technical and Financial Proposals shall be typed or written in indelible ink and shall be signed by a person duly authorized to bind the Consultant to the Contract. The name and position held by each person signing the authorization must be typed or printed below the signature.
  4. All pages of the Proposals except for un-amended printed literature shall be signed or initialed by the person signing the Proposals.

#### D. Proposal Submission

1. Proposal: Sealing and Marking
   1. Consultants shall enclose the original and each copy of the Technical Proposal in separate sealed envelopes, duly marking the envelopes as “TECHNICAL PROPOSAL” and “ORIGINAL” and “COPY, as appropriate.” These envelopes containing the original and the copies shall then be enclosed in one single envelope duly marking the envelope as “TECHNICAL PROPOSAL”.
   2. Consultants shall enclose the original of the Financial Proposal in one single separate sealed envelope, duly marking the envelope as “FINANCIAL PROPOSAL” and with a warning “DO NOT OPEN WITH THE TECHNICAL PROPOSAL.”
   3. The two envelopes shall then be enclosed in one single outer envelope. The inner and outer envelopes shall:
      1. bear the name and address of the Consultant;
      2. be addressed to the Client at the address as specified in the **PDS**;
      3. bear the name of the Proposal ; and
      4. bear a statement “DO NOT OPEN BEFORE(**the deadline for submission of Proposal**)” as specified in the **PDS**.
   4. If all envelopes are not sealed and marked as required, the Client will assume no responsibility for the misplacement, or premature opening of the Proposal.
   5. If the Financial Proposal is not submitted in a separate sealed envelope duly marked as indicated above, this may constitute grounds for declaring the Proposal non-responsive.
   6. Proposals shall be submitted on the basis of this RFP Document issued by the Client.
2. Proposal: Submission Deadline
   1. Proposals shall be delivered to the Client at the address as stated under ITC Sub Clause 33.3 not later than the date and time as specified in the **PDS**.
   2. Proposals may be hand delivered or posted by registered mail or sent by courier. The Client shall, on request, provide the Consultant with acknowledgement of receipt showing the date and time when its Proposal was received.
   3. The Client, at its discretion, may extend the deadline for the submission of Proposals in accordance with ITC Clause 17 and 31.1, in which case all rights and obligations of the Client and Consultants previously subject to the deadline shall thereafter be subject to the deadline as extended.

35.Proposal Submitted Late

35.1 Any Proposal received by the Client after the deadline for submission of Proposals shall be declared **LATE** and returned unopened to the Consultant.

#### E.Proposal Opening and Evaluation

1. Technical Proposal Opening
   1. Proposal Opening Committee (POC) shall open all the Technical Proposals received, shortly after the deadline for submission and, at the place specified in the **PDS**. There shall be no public opening of the Technical Proposals.
   2. The Financial Proposals shall be kept closed in the safe custody of the Head of the Procuring Entity or an Officer authorized by him/her until such time as the evaluation of Technical Proposal has been completed.
2. Restriction on Disclosure of information
   1. Following the opening of the Technical Proposals by the POC, and until the Contract is signed, no Consultant shall make any unsolicited communication to the Client or the Proposal Evaluation committee (PEC)**.**
   2. From the time the Proposals are opened to the time the Contract is awarded, any effort by the Consultant to influence the Client or the PEC in the Client’s Proposal evaluation, Proposal comparison or Contract award decisions may result in non-responsiveness of the Consultant’s Proposal.
3. Clarification on Proposal
   1. PEC may ask the Consultants for clarification of their Proposals, in order to facilitate the examination and evaluation of the Proposals. The request for clarification by the PEC and the response from the

Consultants shall be in writing, and Proposal clarifications which may lead to a change in the substance of the Proposal or in any of the key staff or elements of the Proposal will neither be sought nor be permitted.

* 1. Any request for clarifications by the PEC shall not be directed towards making an apparently non-responsive Proposal responsive and reciprocally the response from the concerned Consultant shall not be articulated towards any addition, alteration or modification to its Proposal.
  2. Consultants not providing clarifications of its Proposal by the date and time set in the PEC’s written request for clarification, its Proposal shall not be considered in the evaluation.
  3. Requests for clarifications on Proposal shall be duly signed only by the PEC Chairperson.

39.Proposal Evaluation:

**General**

* 1. All clarification requests shall remind the Consultants of the need for confidentiality and that any breach of confidentiality on the part of the Consultant may result in their Proposal being disqualified, as stated under ITC Sub Clause 37.
  2. Members of the PEC shall have no access to the Financial Proposals until the evaluation of the Technical Proposal is concluded including prior review where necessary, and approved by the authority competent.
  3. Proposals shall be evaluated based on what has been submitted. The material issues to be clarified with the successful Consultant will have to be discussed during negotiations.

1. Examination of Conflict of Interest Situation
2. **Proposal:**

**Technical Evaluation**

* 1. During the evaluation of the Technical Proposals, the PEC shall ascertain that no new COI situations as stated under ITC Clauses 8, 9, 10 and 11, have arisen since the Consultant was short-listed. If the PEC identifies a COI at this stage, it shall determine whether the specific conflict is substantive and shall consequently consider the Proposal non-responsive.
  2. Consultants or its affiliate if found to be in a COI during the technical evaluation, the PEC shall review the case and either disqualify the Consultant or ask the Consultant to remove the conflict and its causes while maintaining the transparency of the selection process, failing which the Technical Proposal of the Consultant shall be considered non-responsive.
  3. Consultants if found to mislead the PEC by neglecting to provide information or by denying the existence of a COI situation, the Consultant’s Proposal shall be considered non- responsive.
  4. All Technical Proposals shall be evaluated in accordance with the RFP and the TOR.
  5. PEC as a whole and each of its members themselves individually shall separately evaluate and rank the Technical Proposals on the basis of their responsiveness to the RFP and TOR, applying the evaluation criteria, sub criteria, and points system, as specified in the **PDS**.
  6. The points for each Technical Proposal shall then be calculated as average of the points given by all the members including the Chairperson of the PEC for the respective Proposal.
  7. Technical Proposals thus given Technical points (Tp), as stated under ITC Sub Clause 41.2, not securing the precise minimum as specified in the **PDS**, shall be considered non-responsive.

1. Financial

**Proposal Opening**

* 1. In the case of QCBS and FBS, after the technical evaluation is concluded and approved, the Client shall notify in writing, those Consultants that have secured the precise minimum Technical points (Tp), indicating the date, time and location for opening the Financial Proposals; the date being usually not less than one **(1)** week after such notification.
  2. The Client shall simultaneously notify those Consultants whose Technical Proposals did not secure the precise minimum Technical points (Tp) or were considered non-responsive to the RFP and TOR, indicating that their Financial Proposals will be returned unopened after completing the selection process.
  3. Financial Proposals of those who secured the precise minimum Technical points (Tp) shall be opened by the PEC publicly in the presence of the Consultants’ representatives who choose to attend. The name of the Consultants, the Technical points, and the Proposal Prices shall be read aloud and recorded when the Financial Proposals are opened.
  4. The Client shall prepare minutes of the public opening as stated under ITC Sub Clause 42.3 and, these shall be furnished, upon request, to Consultants who’s Financial Proposals were opened. Representatives who attend the public opening shall sign an attendance sheet.

1. Correction of Arithmetical Errors
   1. PEC shall correct arithmetical errors on the following basis:
      1. if there is a discrepancy between the unit price and the line item total price that is obtained by multiplying the unit price and quantity, the unit price will prevail and the line item total price shall be corrected, unless in the opinion of the PEC there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted will govern and the unit price will be corrected; and
      2. if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
      3. if there is a discrepancy between words and figures, the

amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to

* + - 1. and (b) above.
  1. PEC shall correct the arithmetic errors and shall promptly notify the concerned Consultant(s). If the Consultant does not accept the correction of arithmetic errors, its Proposal shall be rejected.

1. Proposal:

**Financial Evaluation**

* 1. PEC shall review the detailed content of each Financial Proposal. During the review, the PEC and any Client staff and others involved in the evaluation process, will not be permitted to seek clarification or additional information on financial aspects from any Consultant who has submitted a Financial Proposal.
  2. If pricing of activities was required, activities and items described in the Technical Proposal but not priced, as stated under ITC Sub Clause 25.2, shall be deemed to be included in the prices of other activities or items of the Proposal.
  3. The evaluation shall exclude all taxes, duties, fees, levies and other charges to be imposed under the Applicable Law but to be paid under the Contract, unless otherwise the Consultant is exempted by the Government.
  4. In the case of QCBS, the lowest evaluated Financial Proposal will be given the maximum Financial points (Fp) of **100**. The Financial points (Fp) of the other Financial Proposals will be computed accordingly, as stated under ITC Sub Clause 44.5.
  5. The points for other Financial Proposals, as stated under ITC Sub Clause 44.4, shall be computed using the formulae:

*F* 100 *Fm* **; Fp**being the Financial point of the Proposal

*p F*

under evaluation, **Fm** being the lowest Financial Proposal Price and, **F** being the price of Proposal under computation during evaluation; in either case however, the Proposal Prices to be taken into consideration after adjustments made by the PEC in correcting omissions or inconsistencies detected during the evaluation of the Financial Proposal and applying the provisions as stated under ITC Sub Clause 44.2 and 44.6.

* 1. In the case, an activity or line item is quantified in the Financial Proposal differently from that in the Technical Proposal; no corrections shall be applied to the Financial Proposal in this respect.

*[For the purpose of ITC Sub Clause 44.6, if a Technical Proposal indicates the presence of the Team Leader at the assignment site for twelve (12) months and the Financial Proposal indicates only eight*

*(8) months, no adjustment should be calculated by adding the corresponding amount of staff remuneration to the proposed amount]*

* 1. In the case of QCBS, the Proposals will be ranked according to

Combined Evaluation

1. **Proposal**

**Negotiation: General**

their Combined scores (Cs) using the weights (T = the weight given to the Technical Proposal; F = the weight given to the Financial Proposal; T + F = 1),as specified in the **PDS**: Combined score, Cs = Ts (Technical score) + Fs (Financial score); [Ts being Tp x T% and Fs being Fp x F%].

* 1. In the case of FBS, the Client will select the Consultant that submitted the highest ranked Technical Proposal with an evaluated price that is within the budget amount excluding all taxes, duties, fees, levies and other charges to be imposed under the Applicable Law, if the Contract is awarded.
  2. In the case of FBS, the Proposal Prices above the budget or, the same for corrections made by the PEC if rises above the budget indicated in the RFP, the Proposal shall be considered non- responsive.
  3. Negotiations shall commence by considering the comments, suggestions, and requests made by the PEC on both Technical and Financial Evaluation Reports and recommendations thereupon, of its authority competent.
  4. Negotiations shall be held at the address indicated in the **PDS** by the PEC, in phases where unavoidable, with participation of the Client with the aim to reach agreement on all points and sign a Contract
  5. The invited Consultant will, as a prerequisite for attendance at the negotiations, confirm availability of all Key Professional staff/experts and satisfy such other pre-negotiation requirements as the Client may specify.
  6. In the case of QCBS, the Consultant securing the highest Combined score (Cs) in accordance with ITC Sub Clause 45.1will be invited for negotiationas stated under ITC Clause 47 to 50.
  7. In the case of FBS, the Consultant that submitted the highest ranked Technical Proposal selected in accordance with ITC Sub Clause 45.2 will be invited for negotiationas stated under ITC Clause 47 to 50.

1. Proposal Negotiation: Technical
   1. Technical negotiations will include discussions only on the Implementation Methodology of Terms of Reference, Work Plan and Detail Activity Schedule, Organizing and Staffing, Training Inputs if training is a major component, and the Client’s Services and Facilities, with a view to reconcile the Consultant’s Proposal and the circumstances of the Client. These documents will then be incorporated in the Contract as **“Description of Services”.**
   2. PEC may, in particular, require the invited Consultant to substitute a key staff, if it was found during evaluation of the Technical Proposal that he/she is not fit enough for the proposed assignment.
2. Proposal Negotiation: Financial
   1. Negotiation shall generally fine-tune the Financial Proposal incorporating the agreed-on technical modifications in the Proposal.
   2. In the case of QCBS and FBS, negotiation of unit rates or prices of staff remuneration and, of reimbursable expenses is not permissible.
   3. Applicable Taxes and VAT shall not be taken into account in determining the Proposal Price during the Financial Evaluation of the Proposals related to procurement of this Intellectual and Professional Services
   4. Unless the Consultant and the proposed Contract is tax-exempt, tax liabilities as stated under ITC Sub Clause 27.1, on the Consultant, proposed Contract or on the Contract items shall be a subject of clarification between the PEC and the Consultant during negotiation and, requisite provisions shall be made for them in the Contract Price.
   5. If applicable, it is the responsibility of the Consultant, before starting financial negotiations, to contact the local tax authorities to determine the local tax amount to be paid by the Consultant under the Contract.
3. Availability of Professional staff/experts
   1. Having selected the Consultant on the basis of, among other things, an evaluation of proposed Professional staff/experts; the Client expects to negotiate a Contract on the basis of the Professional staff/experts named in the Proposal. Before Contract negotiations, the Client will require assurances that the Professional staff/experts will be actually available.
   2. The Client will not consider substitutions during Contract negotiations unless both parties agree that undue delay in the selection process makes such substitution unavoidable or for reasons such as death or medical incapacity.
   3. In the event, as stated under ITC Sub Clause 49.2, substitution of the Key Professional staff(s) with equivalent or higher qualifications may be permissible.
   4. If this is not the case and if it is established that the Key Professional staff/experts were offered in the Proposal without confirming their availability, the Consultant may be disqualified.
4. Proposal Negotiations: Conclusion
   1. PEC and the successful Consultant shall, in order to conclude the negotiation, sign the agreed minutes of negotiations and initial the proposed draft Contract Agreement.
   2. If negotiation fails, the PEC will negotiate with the next highest evaluated Consultant, and similarly with other evaluated Consultants until a Contract is signed, but it shall not negotiate simultaneously with more than one Consultant.
5. Rejection of all Proposals
   1. The Client may annul the Procurement proceedings, any time prior to the deadline for submission of the Proposals following specified procedures.
   2. All Proposals received by the Client shall be returned unopened to the Consultants in the event the Procurement proceedings are annulled as stated under ITC Sub Clause 51.1.
   3. If negotiation fails and all Proposals are found to be non- responsive and unsuitable, the Client may reject them under the following grounds -
      1. The Proposals containing major deficiencies in responding to the RFP.
      2. The Proposal Prices are substantially higher than the estimated budget and could not be bridged during negotiations.
      3. Evidence of professional misconduct, affecting seriously the Procurement process, is established as per Chapter Seven of the Public Procurement Rules,2008.
   4. The Client may further annul the Procurement proceedings any time prior to signing of the Contract following specified procedures.
6. Informing Reasons for Rejection
   1. Notice of the rejection will be given promptly within seven (**7**) days of decision taken by the Client to all Consultants, and the Client will, upon receipt of a written request, communicate to any Consultant the reason(s) for its rejection but is not required to justify those reason(s).

#### F. Contract Award

1. Award of Contract
   1. The Client shall, within seven (**7**) working days of receipt of approval of the Contract and, provided that no complaint or appeal has been lodged or is still under consideration, prior to the Proposal Validity period, invite the successful Consultant to sign the Contract; so that the Contract comes into force before expiration of the Proposal Validity. In the event the successful Consultant is a Joint Venture, all partners of that Joint Venture must sign.
2. Publication of Award of Contract
   1. Particulars relating to award of Contract, in prescribed format, shall be notified by the Client to the Central Procurement Technical Unit within seven (**7**) days of signing of the Contract for publication in their website, and that notice shall be kept posted for not less than a month.
3. **Debriefing** 55.1 The Client shall, following signing of the Contract with the

successful Consultant, promptly notify the other Consultants whose Proposals were technically responsive that they have been unsuccessful. The Client shall also return those unopened Financial Proposals, as stated under ITC Sub Clause

42.2, to the unsuccessful Consultants.

55.2 Debriefing of Consultants by the Client shall outline the relative status and weakness only of his or her Proposal requesting to be informed of the grounds for not accepting the Proposal submitted by him or her without disclosing information about any other Consultant. In the case of debriefing, confidentiality of the evaluation process shall be maintained.

1. Commencem ent of Services
   1. Consultant is expected to commence the assignment on the date and at the location specified in the **PDS**.
2. Consultants Right to Complain
   1. Consultant has the right to complain in accordance with the Public Procurement Act,2006 and the Public procurement Rules, 2008

## Section 2.Proposal Data Sheet

*[Comments in italic provide guidance for the preparation of the Proposal Data Sheet; thesemay not appear on the final RFP to be delivered to the short-listed Consultants*]

|  |  |
| --- | --- |
| **ITC Clause** | **Amendments of, and Supplements to, Clauses in the Instruction to Consultants.** |
| **RFP IDENTIFICATION NO: 26.02.0000.031.59.517.20** |
| **ITC 1.1** | The Client is :  **Mr. Mahmudul Hasan**  Director (Fair and Display)  Export Promotion Bureau (EPB)  Address: TCB Building , o1 Karwanbazar (1st.4th ,8th and 14th Floor) , Dhaka-1215  Tel: +88-02-055013942  Fax: +88- 02-9119531 |
| The provision of the Services is: Event Management for Sourcing Bangladesh Virtual Fair |
| The Method of selection is: Quality- and Cost-Based Selection (**QCBS**), |
| **ITC 1.2** | The assignment is not phased.  The assignment is to be completed within March, 2021*.*  [*If the Client envisages the need for continuity for downstream work it should outline in the Terms of Reference, the scope, nature, and timing of future work and indicate here the manner in which this information would be considered in the evaluation]* |
| **ITC 3.1** | The source of public fund is Market Development Fund of Export Promotion Bureau (EPB) |
| **ITC 3.3** | The name of the Development Partner is *N/A* |
| **ITC 7.1** | Materials, equipment and supplies used by the Consultant are not permitted if they have originated in *Israel.* |
| **ITC 15.1** | For **clarification of Proposals** the Client ’s address is:  Attention: Mr. Mahmudul Hasan  Director (Fair and Display)  Export Promotion Bureau (EPB)  Address: TCB Building (1st,4th ,8th and 14th Floor), 01 Karwanbazar,Dhaka-1215  Tel: +88055013942  Fax: +88- 02-9119531  [E-mail:](mailto:enamul.kabir@bcc.gov.bd) dir-fair @epb.gov.bd |
| **ITC 16.1** | A pre-Proposal Meeting: 27 December, 2020.  Of of of |

|  |  |
| --- | --- |
| **ITC 21.1 (c)** | Other documents required to be submitted with the Proposal are:  As per EOI and RFP Document required. |
| **ITC 23.5** | The value of non-judicial stamp for execution of the Joint Venture Agreement shall be Tk 300 only. |
| **ITC 23.12** | The total estimated number of professional staff-months required for the assignment is 20 staff month. |
| **ITC 23.13** | The Financial Proposal shall not exceed the available budget (excluding the amount of tax obligations under the Applicable Law) of BDT Currency  *[state only in the case of FBS; not in case of QCBS]* |
| **ITC 23.14** | The minimum required qualification and experience of the Key professional staff are as follows: Mentioned in the RFP Data Sheet. |
| **ITC 24.1(i)** | Training is not a specific component of this assignment. |
| **ITC 24.1(j)** | Additional information on the Technical Proposal includes:  *[state any additional information]* |
| **ITC 25.1** | *[List the applicable Reimbursable expenses. A sample list is provided below for guidance only: items that are not applicable should be deleted, others may be added.*]  The Reimbursable expenses shall be the following:   1. Cost of equipment rentals, utilities and communication charges, all if and to the extent required for the purpose of the Services; 2. Cost, rental and freight of any instruments or equipment required to be provided by the Consultant for the purposes of the Services; 3. Other allowances where applicable and provisional or fixed sums (if any); and 4. Cost of such further items required for purposes of the Services not covered in the foregoing. |
| **ITC 28.1(a)** | The Client will provide the following services and facilities:  -Necessary authorization letters to execute the works and services  - List of required services. |
| **ITC 29.1** | The currency of the Proposal shall be: Bangladesh Taka |
| **ITC 30.1** | Proposals shall remain valid for 60 days after the Proposal submission date. |
| **ITC 32.2** | The Consultant must submit **one original** for both the Technical Proposal and the Financial Proposal and 1(one) copy of the Technical Proposal. |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **ITC 33.3(b),**  **34.1 and 36.1** | The Proposal to be addressed to, received by and, opened at the address is:  Showcasing Bangladesh ( Virtual Edition) -2021 , EPB, Dhaka | | | | |
| **ITC**  **33.3(d)and 34.1** | Proposals must be submitted not later than the following  Date: 20--12- 2020; Time:12.00 am | | | | |
| **ITC 41.2** | The points to be given under each of the evaluation criteria are: | | | | |
|  | **Criteria, sub-criteria**  *[Normally, sub-criteria are not provided, however, the Client may decide depending on the type of assignment]* | | | | **Points** |
|  | (i) **Specific experience of the Consultant relevant to the assignment.** | | | | 20 |
|  | (ii) **Adequacy of the proposed work plan and methodology in responding to the Terms of Reference.** | | | | |
|  | (a) Technical Approach and Methodology | | | | 05 |
|  | (b) Work plan | | | | 05 |
|  | (c) Organization and Staffing | | | | 10 |
|  | Total points for criterion (ii): | | | | **40** |
|  | (iii) **Professional staff qualifications and competence for the assignment** | | | | |
|  | a) Team Leader (Masters professional experience) | or equivalent minimum | 15 | years | 08 |
|  | b) Event Director (Graduate with minimum 10 years’ experience in Event Management) | | | | 07 |
|  | c) Event Manager (Graduate with minimum 10 years’ experience) | | | | 05 |
|  | d) 3D Animator (Graduate with minimum 10 years’ experience) | | | | 05 |
|  | e) Software Researcher and analysis Developer (Graduate with minimum 10 years’ experience) | | | | 04 |
|  | f) Creative Manager (Graduate with minimum 10 years’ experience) | | | | 04 |
|  | g) Interactive AR and VR specialists (Graduate with minimum 5 years’  experience) | | | | 04 |
|  | h) Software and Website developer (Graduate with minimum 7 years’  experience) | | | | 04 |
|  | i) Virtual platform developer experience) | (Graduate with minimum | 5 | years’ | 04 |
|  | j) Other technical staffs, such as game AI developer, programmer, graphic designer etc. | | | | 10 |

|  |  |  |  |
| --- | --- | --- | --- |
|  | Total points for criterion (iii): | | **55** |
|  | *[points to be assigned to each of the above position or discipline shall be determined considering the following three sub criteria and relevant percentage weights:* | |  |
|  | General Qualifications | [*insert weight between 20% and 30%]* | 30% |
|  | Adequacy for the assignment | *[Insert weight between 50% and 60%]* | 30% |
|  | Experience in region and language | *[Insert weight between 10% and 20%]* | 40% |
|  | Total Weight: |  | 100% |
|  | (iv) **Suitability of the company’s demonstrated strength** to **execute an event in mixed mode, i-e. Combining both virtual and physical mode.** | |  |
|  | Relevance of Mixed Mode Program | *[insert weight between 20% and 30%]* | 30% |
|  | Approach and Methodology | *[insert weight between 50% and 60%]* | 50% |
|  | Qualifications of Experts | *[insert weight between 10% and 20%]* | 20% |
|  | Total Weight | *100%* | 100% |
|  | Total points for criterion (iv): | *Virtual/Digital Platform Work Activity Experience* | **05** |
|  | **TOTAL POINTS** |  | **100** |
| **ITC 41.4** | The minimum Technical points (**Tp**) required to pass is **70**. | | |
| **ITC 45.1** | The weights given to the Technical and Financial Proposals are: T = 0.7 (i.e 70%) and  F = 0.3 (i.e 30%)  *[advised to refer to Rule 117(24) (b) and (e) of the PPR,2008 prior to fixing the weights depending on the nature of the assignment]* | | |
| **ITC 46.2** | The address for Contract negotiations is  Mr. Mahmudul Hasan  Director (Fair and Display ) Export Promotion Bureau, TCB Building , 01 Karwanbazar , Dhaka | | |
| **ITC 56.1** | The assignment is expected to commence on 2nd Week of February, 2021 at EPB. | | |

**ITC 57.1**

The name and address of the office where complaints to the Client under Rule

57 of the PPR,2008 are to be submitted is Director (Fair and Display ), TCB Building ( 1st,4th ,8th and 14th Floor), 01 karwanbazar , Dhaka -1215

## Section 3.General Conditions of Contract

#### A. General

1. **Definitions 1.1** In the Conditions of Contract, which include Particular Conditions and these General Conditions; the following words and expressions shall have the meanings hereby assigned to them. Boldface type is used to identify the defined terms:
   1. **Approving Authority** means the authority which, in accordance with the Delegation of Financial Powers, approves the award of Contract for the Procurement of Goods, Works and Services.
   2. **Client/Procuring Entity** is the party named in the **PCC** who engages the Consultant to perform the Services.
   3. **Completion** means the fulfilment of the Services by the Consultant in accordance with the terms and conditions set forth in the Contract.
   4. **Completion Date** is the date of actual completion of the fulfilment of the Services certified by the Client, in accordance with GCC Clause 55.1.
   5. **Consultant** is a person who has been short-listed to submit a Proposal for providing intellectual and professional services duly accepted by the Client; named as such in the **PCC** and the Contract Agreement.
   6. **Contract Agreement** means the Agreement entered into between the Client and the Consultant together with the Contract Documents.
   7. **Contract Documents** means the documents listed in the Agreement, including any Addendum thereto, that is these General Conditions of Contract (GCC), the Particular Conditions of Contract (PCC), and the Appendices.
   8. **Contract Price** means the price to be paid for the performance of the Services, in accordance with GCC Clause 47.1.
   9. **Day** means calendar day unless otherwise specified as working days.
   10. **Effective Date** means the date on which this Contract comes into force pursuant to GCC Clause 18.1.
   11. **GCC** mean the General Conditions of Contract.
   12. **Government** means the Government of the People’s Republic of

Bangladesh.

* 1. **"Head of the Procuring Entity"** means the Secretary of a Ministry or a Division, the Head of a Government Department or Directorate; or the Chief Executive, or as applicable, Divisional Commissioner, Deputy Commissioner, Zilla Judge; or by whatever designation called, of a local Government agency, an autonomous or semi-autonomous body or a corporation, or a corporate body established under the Companies Act;
  2. **Intended Completion Date** is the date on which it is intended that the Consultant shall complete the Services as specified in

the GCC Sub Clause 20.1

* 1. **Member** means in case where the Consultant consists of a joint venture, consortium or association any of the entities that make up the joint venture; and **“Members”** means all these entities.
  2. **Month** means calendar month
  3. **Party** means the Client or the Consultant, as the case may be, and **“Parties”** means both of them. Third party means any party other than Client and Consultant.
  4. **Personnel** means professionals and support staff provided by the Consultant or by any Sub-Consultant and assigned to perform the Services or any part thereof; and “Key Staff/Personnel” means the Personnel referred to in GCC Sub Clause 23.1.
  5. **Reimbursable expenses** mean all assignment-related costs

other than Consultant’s remuneration.

* 1. **Remuneration** means all costs related to payments of fees to the Consultant for the time spent by the professional and other staff on assignment related activities.
  2. **PCC** means the Particular Conditions of Contract by which the GCC may be amended or supplemented.
  3. **Services** means the work to be performed by the Consultant pursuant to this Contract, as described in **Appendices 1 to 6** of the Contract Agreement.
  4. **Sub-Consultant** means any person or entity to whom/which part of the Services is sub-consulted.
  5. **Third Party** means any person or entity other than the Government, the Client, the Consultant or a Sub-Consultant.
  6. **Writing** means communication written by hand or machine duly signed and includes properly authenticated messages by facsimile or electronic mail.

1. Phased

**Completion**

2.1 If phased completion is specified in the **PCC**, references in the GCC to the Services, the Completion Date, and the Intended Completion Date apply to any Phase of the Services (other than references to the Completion Date and Intended Completion Date for the whole of the Services).

1. Communicati ons and Notices
   1. Communications between Parties (notice, request or consent required or permitted to be given or made by one party to the other) pursuant to the Contract shall be in writing to the address as specified in the **PCC**.
   2. A notice shall be effective when delivered or on the notice’s

effective date, whichever is later.

* 1. A Party may change its address for notice hereunder by giving the other Party notice of such change to the address.

1. **Governing** 4.1 The Contract shall be governed by and interpreted in accordance

**Law** with the laws of the People’s Republic of Bangladesh.

1. Governing Language
   1. The Contract shall be written in English. All correspondences and documents relating to the Contract may be written in English or ***Bangla***. Supporting documents and printed literature that are part of the Contract may be in another language, provided they are accompanied by an accurate translation of the relevant passages in English, in which case, for purposes of interpretation of the Contract, such translation shall govern.
   2. The Consultant shall bear all costs of translation to the governing language and all risks of the accuracy of such translation.
2. Documents Forming the Contract in Order of Precedence
   1. The following documents forming the Contract shall be interpreted in the following order of priority:
      1. the Contract Agreement;
      2. the Particular Conditions of Contract (PCC);
      3. the General Conditions of Contract (GCC);
      4. the Appendix1 to 6; and
      5. any other document as specified in the **PCC** forming part of the Contract.
3. **Assignment** 7.1. Neither the Client nor the Consultant shall assign, in whole or in part, their obligations under this Contract; except with prior written approval of the Client.
4. Eligible

**Services**

8.1 All materials, equipment, plant, and supplies used by the Consultant and services supplied under the Contract shall have their origin in the countries, except those as specified in the **PCC**.

9.Contractual Ethics

9.1 No fees, gratuities, rebates, gifts, commissions or other payments, other than those shown in the Proposal or the contract, shall have been given or received in connection with the selection process or in the Contract execution.

1. .Joint Venture (JV)
   1. If the Consultant is a Joint Venture (JV);
      1. each partner of the JV shall be jointly and severally liable for all liabilities and ethical or legal obligations to the Clienty for performance of the Contract;
      2. If there is a dispute that results in legal action being taken in court then action will be taken against all partners of the JV, if they are available and, if only one partner is available, then that partner alone shall answer on behalf of all partners and, if the complaint lodged is proven, the penalty shall be applicable on that partner alone as whatever penalty all the partners would have received; provided that if the other partners of the JV subsequently become available before the legal action has been completed, the Client shall have the right to take action against those other partners of that JV as well.
2. Authority of Member in Charge
3. **Authorized Representativ es**
   * 1. the composition or constitution and legal status of the JV shall not be altered without the prior approval of the Client;
     2. alteration of partners, **except the Leading partner**, shall only be allowed if any of them is found to be incompetent or has any serious difficulties which may impact the overall performance of the Service, whereby the incoming partner shall require to possess qualifications higher than that of the outgoing partner;
     3. if any of the partners of JV has been debarred from participating in any procurement activity due to corrupt, fraudulent, collusive or coercive practices and, while in case, the **Leading partner** is found incompetent or has been debarred due to the same reasons stated herein, the Contract shall be terminated pursuant to GCC Sub Clause 60.2.

11.1 In case the Consultant is a Joint Venture, the JV partners shall nominate the **Leading Partner** as **REPRESENTATIVE,** as specified in the **PCC**, being entrusted with the Contract administration and management at assignment location, as stated under GCC Sub Clause 14, who shall have the authority to conduct all business including the receipt of payments for and on behalf of all partners of the JV.

12.1 Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the Client or the Consultant may be taken or executed by the officials as specified in the **PCC**.

1. Relation between the Parties
   1. Nothing contained herein shall be construed as establishing a relation of master and servant or of principal and agent as between the Client and the Consultant. The Consultant, subject to this Contract, has complete charge of Personnel and Sub- Consultants, if any, performing the Services and shall be fully responsible for the Services performed by them or on their behalf hereunder.
2. **Location** 14.1 The Services shall be performed at such locations as are specified in **Appendix 1**, to the Contract and, where the location of a particular task is not so specified, at such locations as the Client may approve.
3. **Taxes** 15.1 The Consultant, Sub-Consultants and Personnel shall pay such taxes, duties, fees, levies and other charges under the Applicable Law, the amount of which is deemed to have been included in the Contract Price, unless otherwise exempted by the Government.
4. Corrupt,

**Fraudulent, Collusive or Coercive**

* 1. The Government requires that the Client, as well as the Consultant shall observe the highest standard of ethics during the implementation of procurement proceedings and the execution of the Contract under public funds.

**Practices** 16.2 The Government requires that Client, as well as the Consultant shall, during the Procurement proceedings and the execution of Contracts under public funds, ensure-

* + 1. strict compliance with the provisions of Section 64 of the Public Procurement Act, 2006;
    2. abiding by the code of ethics as mentioned in the Rule127 of the Public Procurement Rules, 2008;
    3. that neither it, nor any other member of its staff, or any other agents or intermediaries working on its behalf engages in any such practice as detailed in GCC Sub Clause 16.2(b).
  1. For the purposes of ITT Sub Clause 4.3, the terms set forth below as follows:
     1. “**corrupt practice**” means offering, giving or promising to give, receiving, or soliciting either directly or indirectly, to any officer or employee of the Client or other public or private authority or individual, a gratuity in any form; employment or any other thing or service of value as an inducement with respect to an act or decision or method followed by the Client in connection with a procurement proceeding or Contract execution;
     2. “**fraudulent practice**” means the misrepresentation or omission of facts in order to influence a decision to be taken in a procurement proceeding or Contract execution;
     3. “**collusive practice**” means a scheme or arrangement between two (2) or more Persons, with or without the knowledge of the Client, that is designed to arbitrarily reduce the number of Proposals submitted or fix Proposal Prices at artificial, non-competitive levels, thereby denying the Client the benefits of competitive price arising from genuine and open competition;
     4. “**coercive practice**” means harming or threatening to harm, directly or indirectly, Persons or their property to influence a decision to be taken in the Procurement proceeding or the execution of a Contract, and this will include creating obstructions in the normal submission process used for procurement proceedings.
  2. Should any corrupt or fraudulent practice of any kind come to the knowledge of the Client, it shall, in the first place, allow the Consultant to provide an explanation and shall take actions only when a satisfactory explanation is not received. Such decision and the reasons therefore, shall be recorded in the procurement proceedings and promptly communicated to the Consultant concerned. Any communications between the Consultant and the Client related to matters of alleged fraud or corruption shall be in writing.
  3. If corrupt, fraudulent, collusive or coercive practices of any kind determined by the Client against the Consultant alleged to have carried out such practices, the Client will :

(a)exclude the Consultant from further participation in the particular Procurement proceeding; or

(b) declare, at its discretion, the Consultant to be ineligible to participate in further procurement proceedings, either indefinitely or for a specific period of time.

* 1. The Consultant shall be aware of the provisions on corruption, fraudulence, collusion and coercion in Section 64 of the Public Procurement Act, 2006 and Rule 127 of the Public Procurement Rules, 2008.

### B. Commencement, Completion and Modification

1. Effectiveness of Contract
   1. The Contract shall come into force and effect on the date, called the “Effective Date”, of the Client’s notice to the Consultant instructing the Consultant to commence carrying out the Services. This notice shall confirm that the effectiveness conditions, if any, as specified in the **PCC** have been met.
2. Effective Date
   1. The date the Contract comes into effect shall be as specified in the

**PCC**.

* 1. If the Contract has not become effective within such time period after the date of the Contract signed by the Parties as specified in the GCC Clause 18.1, either Party may, by not less than twenty- eight (**28**) days written notice to the other Party, declare this Contract to be null and void, and in the event of such a declaration by either Party, neither Party shall have any claim against the other Party with respect hereto.

1. Commencem ent of Services
   1. The Consultant shall commence carrying out the Services not later than the number of days after the Effective Date as specified in the **PCC**.
2. Expiration of the Contract
   1. Unless terminated earlier pursuant to GCC Clauses 60 to 63, this Contract shall expire at the end of such period after the Effective Date as specified in the **PCC**.
3. Modifications or Variations
   1. The Client may notify the Consultant to alter, amend, omit, add to, or otherwise vary the services, provided that the changes in the Services involved are necessary for the satisfactory completion of the assignment.
   2. Any modification or variation of the terms and conditions of the Contract, including any modification or variation of the Scope of the Services, may only be made by written agreement between the Parties. Each Party shall give due consideration to any proposals for modification or variation made by the other Party.
   3. The Consultant shall submit to the Client an estimate for the proposed change in the Services within fifteen (**15**) days of receipt of such Variation Order(s) as stated under GCC Sub Clause 21.2. The estimate shall comprise the following:
4. an estimate of the impacts, if any , of the Variation Orders on the

staffing Schedule;

1. a detailed schedule for execution of the Variation Orders showing the resources to be employed and significant outputs;
2. a detail costing covering the total amount of the Variation Orders; and
3. a proposed revision of the schedule of payments as approved, if required.
   1. Variation Orders, as stated under GCC Sub Clause 21.2, costing within fifteen (**15**) percent of the original Contract Price shall be approved by the **Approving Authority** and for cost beyond fifteen

(**15**) percent by the authority higher than the **Approving Authority**, as determined by the Delegation of Financial Power and sub- delegation thereof.

* 1. For the purpose of determining the remuneration due for services or any other reimbursable expenses under Variation Orders as may be agreed under GCC Clause 21, the breakdown of the lump-sum price provided in **Forms 5B3** and **5B4** shall be the basis.

### C. Consultant’s Personnel and Sub-Consultants

1. **General** 22.1 The Consultant shall employ and provide such qualified and experienced Personnel and Sub-Consultants as are required to carry out the Services under the Contract.
2. Description of Personnel
   1. The title, agreed job description, precise minimum qualification and period of engagement in carrying out of the Services of each of the Consultant’s Key Personnel are described in **Appendix 3**, to the Contract.
   2. The periods of engagement of Key Personnel set forth in **Appendix 3** may be increased by agreement in writing between the Client and the Consultant, if additional work is required beyond the Scope of the Services specified in **Appendix 1** to the Contract. In case that will cause payments under the Contract to exceed the ceiling set forth in GCC Sub Clause 44.2 of this Contract, this will follow procedures as stated under GCC Clause 21, including prior review where necessary.
3. Approval of Personnel
   1. The Client approves the Key Personnel and Sub Consultants listed by title as well as by name in **Appendix 3** to the Contract. In respect of other Personnel that the Consultant proposes to use in carrying out of the Services, the Consultant shall submit to the Client for review and approval a copy of their Curricula Vitae (CVs).
4. Removal and/or Replacement of Personnel
   1. Except as the Client may otherwise agree, no changes shall be made in the Personnel. If, for any reason beyond the reasonable control of the Consultant, it becomes necessary to replace any of the Personnel, the Consultant shall forthwith provide as a replacement a person of equivalent or higher qualifications acceptable to the Client, including prior review where necessary.
   2. If the Client
      1. finds that any of the Personnel has committed serious misconduct or has been charged with having committed a criminal action; or
      2. has reasonable cause to be dissatisfied with the performance of any of the Personnel;

then the Consultant shall, at the Client’s written request specifying the grounds therefore, forthwith provide as a replacement, a person with qualifications and experience, as stated under GCC Sub Clause 25.1, acceptable to the Client.

* 1. Any of the Personnel provided as a replacement under GCC Sub Clause 25.1 and 25.2, the rate of remuneration applicable to such person as well as any reimbursable expenses, the Consultant may wish to claim as a result of such replacement, shall be subject to the prior written approval by the Client. Except as the Client may otherwise agree;
     1. the Consultant shall bear all additional travel and other costs arising out of or incidental to any removal and/or replacement, and
     2. the remuneration to be paid for any of the Personnel provided as a replacement shall not exceed the remuneration which would have been payable to the Personnel replaced.
  2. In the event that any Sub-Consultant is found by the Client to be incompetent or incapable of discharging the allocated duties, the Client may request and the Consultant shall provide a replacement, with qualifications and experience acceptable to the Client, or to resume the performance of the Services by itself.

### D. Obligations of the Consultant

1. Standard of Performance
   1. The Consultant shall perform the Services and carry out its obligations hereunder with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as faithful advisers to the Client, and shall at all times support and safeguard the Client’s legitimate interests in any dealings with Sub Consultants or Third Parties.
2. Conflict of Interests
   1. The Consultant shall hold the Client’s interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.
3. **Consultant** 28.1 The remuneration of the Consultant as stated under GCC Clause

Not to Benefit from Commissions Discounts etc.

44, 45 and 46 shall constitute the Consultant’s sole remuneration in connection with this Contract and, subject to GCC Sub Clause 29.1hereof,the Consultant shall not accept for their own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Contract or in the discharge of their obligations hereunder, and the Consultant shall use their best efforts to ensure that any Sub- Consultants, as well as the Personnel and agents of either of them, similarly shall not receive any such additional remuneration.

28.2 Furthermore, if the Consultant, as part of the Services, have the responsibility of advising the Client on the procurement of Goods, Works or Services, the Consultant shall at all times exercise such responsibility in the best interest of the Client. Any discounts or commissions obtained by the Consultant in the exercise of such procurement responsibility shall be for the account of the Client.

1. Consultant and Affiliates not to Engage in Certain Activities
   1. The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant, as well as any Sub-Consultant and any entity affiliated with such Sub-Consultant, shall be disqualified from providing goods, works or services (other than consulting services) for any project resulting from or closely related to this consulting services .
2. Prohibition of Conflicting Activities
   1. The Consultant shall not engage, and shall cause their Personnel as well as their Sub-Consultants and their Personnel not to engage, either directly or indirectly, in any business or professional activities in Bangladesh that would conflict with the activities assigned to them under this Contract.
3. **Confidentiality** 31.1 Except with the prior written consent of the Client, the Consultant

and the Personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the Consultant and the Personnel make public the recommendations formulated in the course of, or as a result of, the Services.

*[For the purposes of this Clause “confidential information” means any information or knowledge acquired by the Consultant and/or their Personnel arising out of, or in connection with, the performance of the Services under this Contract that is not otherwise available to the public]*

1. Liability of

**the Consultant**

* 1. The Consultant, in lieu of furnishing any Performance Security, shall be, liable to and required to indemnify, the Client as stated under GCC Sub Clause 32.2 thru 32.6 inclusive for due performance of the Contract.
  2. The Consultant shall indemnify the Client from and against any and all claims, liabilities, obligations, losses, damages, penalties, actions, judgment, suits, proceedings, demands, costs, expenses and disbursements of whatsoever nature that may be imposed on, incurred by or asserted against the Client during or in

connection with the Services by reason of:

* + 1. infringement or alleged infringement by the Consultant of any patent or other protected right; or
    2. plagiarism or alleged plagiarism by the Consultant.
  1. The Consultant shall ensure that all goods and services (including without limitation all computer harEPB Expo are, software and systems) procured by the Consultant out of funds provided or reimbursed by the Client or used by the Consultant in the carrying out of the Services do not violate or infringe any industrial property or intellectual property right or claim of any third party.
  2. The Consultant shall indemnify, protect and defend at their own expense the Client, and its agents and employees from and against any and all actions, claims, losses or damages arising out of Consultant’s failure to exercise the skill and care required under GCC Clause 26 provided:
     1. that the Consultant is notified of such actions, claims, losses or damages not later than the number of months after conclusion of the Services as specified in the **PCC**;
     2. that the ceiling on the Consultant’s liability under GCC Clause 26 shall be limited to the amount as specified in the **PCC**, except that such ceiling shall not apply to actions, claims, losses or damages caused by Consultant’s gross negligence or reckless conduct; and
     3. that the Consultant’s liability under GCC Clause 26 shall be limited to actions, claims, losses or damages directly caused by such failure to exercise the said skill and care, and shall not include liability for any actions, claims, losses or damages arising out of occurrences incidental or indirectly consequential to such failure.
  3. In addition to any liability the Consultant may have under GCC Clause 26, the Consultant,at their own cost and expense, upon request of Client; shall re-perform the Services in the event of Consultant’s failure to exercise the skill and care required under GCC Clause 26.
  4. Notwithstanding the provisions of GCC Sub Clause 32.4(a), the Consultant shall have no liability whatsoever for actions, claims, losses or damages occasioned by:
     1. Client’s overriding a decision or recommendation of the Consultant or requiring the Consultant to implement a decision or recommendation with which Consultant do not agree; or
     2. the improper execution of the Consultant’s instructions by

agents, employees or independent contractors of the Client.

1. Insurance to be taken out by the Consultant
   1. The Consultant
      1. shall take out and maintain, and shall cause any Sub- Consultants to take out and maintain, at their (or the Sub- Consultants, as the case may be) own cost, but on terms and conditions approved by the Client, insurance against the risks, and for the coverage as specified in the **PCC**; and
      2. at the Client’s request, shall provide evidence to the Client showing that such insurance has been taken out and maintained and that the current premiums therefore have been paid.
2. Accounting, Inspection and Auditing
   1. The Consultant shall
      1. keep accurate and systematic accounts and records in respect of the Services hereunder, in accordance with nationally/internationally accepted accounting principles and in such form and detail as will clearly identify all relevant changes in time and costs, and the bases thereof;

and

* + 1. periodically permit the Client or its designated representative or the Development Partner’s representative, when applicable, and up to five (**5**) years from the expiration or termination of this Contract, to inspect the same and make copies as well as to have them audited by auditors appointed by the Client, if so required by the Client as the case may be.
  1. The Consultant shall furnish the Client such information relating to the Services as the Client may from time to time reasonably request.

1. Consultant’s Actions Requiring Client’s Prior Approval
   1. The Consultant shall obtain the Client’s prior approval in writing

before taking any of the following actions:

* + 1. any change or addition to the Personnel listed in

**Appendix 3** to the Contract;

* + 1. any subcontract relating to the Services to an extent and, with such specialists and entities as may be approved; and
    2. any other action that may be specified in the **PCC**.
  1. Notwithstanding any approval under GCC Sub Clause 35.1(b), the Consultant shall remain fully liable for the performance of Services by the Sub-Consultant and its Personnel and retain full responsibility for the Services.

1. Reporting Obligations
   1. The Consultant shall submit to the Client the reports and documents specified in **Appendix 2** to the Contract hereto, in the form, in the numbers and within the time periods set forth in the **Appendix 2**. Final Reports shall be delivered in CD ROM in

addition to the hard copies specified in the said **Appendix**.

1. Proprietary Rights on Documents Prepared by the Consultant
   1. All plans, maps, diagrams, drawings, specifications, designs, statistics, reports, other documents, data and software compiled or prepared by the Consultant for the Client under this Contract shall become and remain the absolute property of the Client, and the Consultant shall, not later than upon termination or expiration of this Contract, deliver all such documents to the Client, together with a detailed inventory.
   2. The Consultant may retain a copy of such documents and software, and use such software for their own use with the prior written approval of the Client.
   3. Other restrictions, if any, about the future use of these documents and software, if any, shall be as specified in the **PCC**.
2. Proprietary Rights on Equipment and Materials Furnished by the Client.
   1. Equipment, tools and materials made available to the Consultant by the Client, or purchased by the Consultant wholly or partly with funds provided by the Client, shall be the property of the Client and shall be marked accordingly.
   2. Upon termination or expiration of this Contract, the Consultant shall make available to the Client an inventory of such equipment and materials and shall dispose of such equipment and materials in accordance with the Client’s instructions.
   3. During the possession of such equipment and materials, the Consultant, unless otherwise instructed by the Client in writing, shall insure them at the expense of the Client in an amount equal to their full replacement value.

### E. Obligations of the Client

1. Assistance and Exemptions
   1. The Client shall use its best efforts to ensure that the Government shall:
      1. provide the Consultant, Sub-Consultants and Personnel with documents as shall be necessary to enable the Consultant, Sub-Consultants or Personnel to perform the Services;
      2. issue to officials, agents and representatives of the Government all such instructions as may be necessary or appropriate for the prompt and effective implementation of the Services;
      3. assist the Consultant in obtaining necessary licenses and permits needed to carry out the Services; and
      4. provide to the Consultant, Sub-Consultants and Personnel any such other assistance as may be specified in the **PCC**.
2. Access to Land
   1. The Client warrants that the Consultant shall have, free of charge, unimpeded access to all land in respect of which access is required for the performance of the Services. The Consultant shall,

however, be responsible for any damage to such land or any property thereon resulting from such access, and will indemnify the Consultant and each of the Personnel in respect of liability for any such damage, unless such damage is caused by the default or negligence of the Consultant or any Sub-Consultant or the Personnel of either of them.

1. Change in the Applicable Law Related to Taxes

41.1 If, after the date of signing of the Contract, and during the performance of the Contract, there is any change in the Applicable Law with respect to taxes which increases or decreases the cost incurred by the Consultant in performing the Services, then the amounts otherwise payable to the Consultant under this Contract shall be increased or decreased accordingly by agreement between the Parties hereto, and corresponding adjustments shall be made to the ceiling amount specified in GCC Sub Clause 44.2.

1. Services and Facilities
   1. The Client shall make available to the Consultant, for the purposes of the Services, free of any charge, the services and facilities described in **Appendix 4** to the Contract at the times and in the manner specified.
   2. In case that such services and facilities shall not be made available to the Consultant as specified in **Appendix 4**, the Parties shall agree on:
      1. any time extension that may be appropriate to grant to the Consultant for the performance of the Services;
      2. the manner in which the Consultant shall procure any such services and facilities from other sources, and
      3. the additional payments, if any, to be made to the Consultant as a result thereof pursuant to GCC Sub Clause 48.1.

### F. Payments to the Consultants

1. **Payment** 43.1 In consideration of the Services performed by the Consultant under this Contract, the Client shall make to the Consultant such payments and in such manner as stated under GCC Clauses 44 to 53.
2. Cost

**Estimate of Services: Ceiling Amount**

* 1. An estimate of the cost of the Services is set forth in **Appendix 5**

to the contract.

* 1. Except as may be otherwise agreed under GCC Clause 21 and subject to GCC SubClause48.1, payments under this Contract shall not exceed the ceiling as specified in the GCC Sub Clause 47.1.
  2. Notwithstanding GCC Sub Clause 44.2, if pursuant to any of the GCC Clauses41 or 42, the Parties shall agree that additional payments as the case may be, shall be made to the Consultant in order to cover any necessary additional expenditures not envisaged in the cost estimate referred to in GCC Sub Clause

44.1 above, the ceiling set forth in GCC Sub Clause 44.2 above shall be increased by the amount of any such additional payments.

1. Payments: General
   1. Payments due to the Consultant in each certificate shall be made into the Bank Account, in any scheduled Bank of Bangladesh, of the legal title of the Consultant specified in the **PCC**, nominated by the Consultant in the currency specified in the Contract.
   2. With the exception of the final payment as stated under GCC Clause 53, payments do not constitute acceptance of the Services nor relieve the Consultant of any obligations hereunder.
2. Lump-Sum Payment
   1. The total payment due to the Consultant shall not exceed the Contract Price which is an all-inclusive fixed lump-sum covering all costs required to carry out the Services described in **Appendix 1.**
3. Contract Price
   1. The Contract Price is set forth in the **PCC**.
4. Payment for Additional Services
   1. Payment for additional Services shall be made as agreed under GCC Sub Clause 21.
5. Modes of Billing and Payment
   1. Payments in respect of the Services shall be made in line with out puts according to the payment schedule as specified in GCC Clauses 50, 51and 53.
6. Advance Payment
7. **Interim**
   1. If so specified in the **PCC**, an Advance Payment shall be made to the Consultant, of the amount and within the number of days after the Effective Date as specified in the **PCC**. The Advance Payment shall be made against the provision of a Bank Guarantee by the Consultant which shall:
      1. remain effective until the Advance Payment has been fully amortized as specified in the **PCC**; and
      2. be in the format, without any alteration, as shown in

Appendix 6.

* 1. Advance Payments shall be amortized by the Client in the manner as specified in the **PCC** until fully offset.

**Payments** 51.1 Payment will be made according to the payment schedule as specified in the **PCC** subject to the provision of Advance

Payment stated in GCC Clause 50. Any other payment shall also be made after the conditions as specified in the **PCC** for such payment have been met, and the Consultant has submitted an invoicenot later than fifteen (**15**) days after that condition met, to

the Client specifying the amount due.

* 1. The Client shall pay the Consultant within thirty (**30**) days after the receipt by the Client, of the invoices.
  2. If the Client has delayed payment beyond thirty (**30**) days after the due date, interest at the annual rate as specified in the **PCC** shall become payable as from the above due date on any amount due by, but not paid on, such due date.

1. Amendment to Contract
   1. The amendment to Contract shall generally include extension of time to the Intended Completion Date, increase or decrease in original Contract Price and any other changes duly approved under the Conditions of the Contract.
   2. The Client shall amend the Contract, incorporating the changesapproved, in accordance with the Delegation of Financial Power or Sub-delegation thereof and, introduced to the original terms and conditions of the Contract, including prior review where necessary.
2. Final

**Payment**

* 1. The final payment under this Clause shall be made only after the final report and a final statement, identified as such, shall have been submitted by the Consultant and approved as satisfactory by the Client. The Services shall be deemed completed and finally accepted by the Client and the final report and final statement shall be deemed approved by the Client as satisfactory sixty (**60**) days after receipt of the final report and final statement by the Client unless the Client, within such sixty (**60**) day period, gives written notice to the Consultant specifying in detail deficiencies in the Services, the final report or final statement. The Consultant shall thereupon promptly make any necessary corrections, and thereafter the foregoing process shall be repeated until such time as the final report and the final statement have been approved by the Client.

1. Suspension of Payments
   1. The Client may, by written notice of suspension to the Consultant, suspend all or part of the payments to the Consultant hereunder if the Consultant fails to perform any of its obligations under this Contract, including the carrying out of the Services, provided that such notice of suspension:
      1. shall specify the nature of the failure, and
      2. shall request the Consultant to remedy such failure within a period not exceeding thirty (**30**) days after receipt by the Consultant of such notice of suspension.

### F. Time Control

1. Completion of Services
   1. The Consultant shall carry out the Services in accordance with the Programme submitted by the Consultant and, as updated with the approval of the Client, and complete them in all respects by the Intended Completion Date, as specified in the GCC Sub Clause 20.1.
2. Early

**Warning**

* 1. If at any time during performance of the Contract, the Consultant or its Sub-Consultants should encounter events, circumstances conditions that may adversely affect the quality of the work, increase the cost of Services or delay the execution of the Services, the Consultant shall promptly notify the Client in writing of the delay, its likely duration, and its cause. As soon as practicable after receipt of the Consultant’s notice, the Client shall evaluate the situation, and the Consultant shall cooperate with the Client in making and considering proposals for how the effect of such an event or circumstance can be avoided or reduced.

1. Extension of the Intended Completion Date
   1. In the event the Consultant is unable to complete the assignment by the Intended Completion Date it may request the Client to extend the Intended Completion Date giving reasons. The Client shall extend the Intended Completion Date if the reasons given by the Consultant, including prior review where necessary, are found acceptable. The Client shall, however, decide by how much to extend the Intended Completion Date.
2. Progress Meetings
   1. The Client and the Consultant shall arrange progress meetings at regular intervals to review the progress of works. The meeting may review the plans for dealing with matters raised in accordance with the early warning procedure.
   2. The Client shall record the business of progress meetings and provide copies of the record to those attending the meeting and to the Consultant for action.

### G. Good Faith and Fairness

1. Good Faith and Fairness
   1. The Parties undertake to act in good faith with respect to each other’s rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.
   2. The Parties recognize that it is impractical in the Contract to provide for every contingency which may arise during the life of the Contract, and the Parties hereby agree that it is their intention that this Contract shall operate fairly as between them, and without detriment to the interest of either of them, and that, if during the term of this Contract either Party believes that this Contract is operating unfairly, the Parties will use their best efforts to agree on such action as may be necessary to remove the cause or causes of such unfairness, but no failure to agree on any action pursuant to this Clause shall give rise to a dispute subject to arbitration in accordance with GCC Clause 71.2.

### I. Termination and Settlement of Disputes

1. Termination for Default
   1. The Client or the Consultant, without prejudice to any other remedy for breach of Contract, by notice of default sent to the other party, may terminate the Contract in whole or in part if the other party causes a fundamental breach of contract. In such an occurrence one party shall give not less than twenty-eight (**28**) days’ written notice of termination to the other party.
   2. Fundamental breaches of the Contract shall include but shall not be limited to, the following:
      1. If the Consultant fails to remedy a failure in the performance of their obligations hereunder, as specified in a notice of suspension pursuant to GCC Clause 54, within twenty-eight

(**28**) days of receipt of such notice of suspension or within such further period as the Client may have subsequently approved in writing;

* + 1. If the Consultant submits to the Client a statement which has a material effect on the rights, obligations or interests of the Client and which the Consultant knows to be false;
    2. If the Consultant, in the judgment of the Client, has engaged in corrupt, fraudulent, collusive and coercive practices in competing for or in executing this Contract;
    3. If the Consultant or the Client fails to comply with any final decision reached as a result of arbitration proceedings pursuant to GCC Sub Clause 71.2;
    4. If the Client fails to pay any money due to the Consultant pursuant to this Contract and not subject to dispute pursuant to GCC Sub Clause 71.2 within forty-five (**45**) days after receiving written notice from the Consultant that such payment is overdue; or
    5. If the Client is in material breach of its obligations pursuant to this Contract and has not remedied the same within forty-five

(**45**) days (or such longer period as the Consultant may have subsequently approved in writing) following the receipt by the Client of the Consultant’s notice specifying such breach.

1. Termination for Insolvency
   1. The Client and the Consultant may at any time terminate the Contract by giving notice to the other party if:
      1. the Client becomes bankrupt or otherwise insolvent;
      2. the Consultant becomes (or, if the Consultant consist of more than one entity, if any of its Members becomes) insolvent or bankrupt or enter into any agreements with their creditors for relief of debt or take advantage of any law for the benefit of debtors or go into liquidation or receivership whether compulsory or voluntary; or
      3. in such event, termination will be without compensation to any party, provided that such

termination will not prejudice or affect any right of action or remedy that has accrued or will accrue thereafter to the other party.

1. Termination for Convenience
   1. The Client, by notice sent to the Consultant, may in its sole discretion and for any reason whatsoever, terminates the Contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the Client’s convenience, the extent to which performance of the Consultant under the Contract is terminated, and the date upon which such termination becomes effective.
2. Termination because of Force Majeure
   1. The Client and the Consultant may at any time terminate the Contract by giving notice to the other party if, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (**60**) days.
3. Force

**Majeure**

* 1. For the purposes of this Contract, **“Force Majeure”** means an event which is beyond the reasonable control of a Party, is not foreseeable, is unavoidable, and its origin is not due to negligence or lack of care on the part of a Party, and which makes a Party’s performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible in the circumstances, and includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood, epidemics, or other adverse weather conditions, strikes, lockouts or other industrial action (except where such strikes, lockouts or other industrial action are within the power of the Party invoking Force Majeure to prevent), confiscation or any other action by Government agencies.
  2. Force Majeure shall not include any:
     1. event which is caused by the negligence or intentional action of a Party or such Party’s Sub-Consultants or agents or employees, or
     2. event which a diligent Party could reasonably have been expected both to take into account at the time of the conclusion of this Contract, and avoid or overcome in the carrying out of its obligations hereunder.
  3. Force Majeure shall not include insufficiency of funds or failure to make any payment required hereunder.
  4. The Head of the Procuring Entity decides the existence of a Force Majeure that will be the basis for measures to be taken by either Party, as stated under GCC Sub Clause 66.1.

1. No Breach of Contract
   1. The failure of a Party to fulfill any of its obligations hereunder shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures, all with the objective of carrying out the

terms and conditions of this Contract.

1. Measures to be Taken on Force Majeure
   1. A Party affected by an event of Force Majeure shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall take all reasonable measures to minimize the consequences of any event of Force Majeure.
   2. A Party affected by an event of Force Majeure shall notify the other Party of such event as soon as possible, and in any case not later than fourteen (**14**) days following the occurrence of such event, providing evidence of the nature and cause of such event, and shall similarly give written notice of the restoration of normal conditions as soon as possible.
   3. Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.
   4. During the period of their inability to perform the Services as a result of an event of Force Majeure, the Consultant, upon instructions by the Client, shall either:
      1. demobilize, in which case the Consultant shall be reimbursed for additional costs they reasonably and necessarily incurred, and, if required by the Client, in reactivating the Services; or
      2. continue with the Services to the extent possible, in which case the Consultant shall continue to be paid under the terms of this Contract and be reimbursed for additional costs reasonably and necessarily incurred.
2. Cessation of Rights and Obligations
   1. Upon termination of the Contract pursuant to GCC Clause 60 to 63, or upon expiration of this Contract pursuant to GCC Clause 20, all rights and obligations of the Parties hereunder shall cease, except
      1. such rights and obligations as may have accrued on the date of termination or expiration;
      2. the obligation of confidentiality set forth in GCC Clause 31;
      3. the Consultant’s obligation to permit inspection, copying and auditing of their accounts and records set forth in GCC Clause 34; and
      4. any right which a Party may have under the Applicable Law.
3. Cessation of Services
   1. Upon termination of the Contract by notice of either Party to the other pursuant to GCC Clauses 60 to 63, the Consultant shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to documents prepared by the Consultant and equipment and
4. Payment upon Termination

materials furnished by the Client, the Consultant shall proceed as provided, respectively, by GCC Clause 37 and or 38.

* 1. Upon termination of this Contract pursuant to GCC Clause to 60 to 63, the Client shall make the following payments to the Consultant:

(a)payment pursuant to GCC Clause 44 to 53for Services satisfactorily performed prior to the effective date of termination;

(b)except in the case of termination pursuant to GCC Sub Clause 60.2 (a), (b), & (c) and GCC Sub Clause 61.1 (b), reimbursement of any reasonable cost incidental to the prompt and orderly termination of the Contract, including the cost of the return travel of the Personnel and their eligible dependents.

1. Disputes about Events of Termination
   1. If either Party disputes whether an event specified in GCC Clause 60, 61 or 62 has occurred, such Party may, within forty- five (**45**) days after receipt of notice of termination from the other Party, refer the matter to arbitration pursuant to GCC Sub Clause 71.2, and this Contract shall not be terminated on account of such event except in accordance with the terms of any resulting arbitral award.
   2. In the case of disagreement between the Parties as to the existence or extent of Force Majeure, the matter shall be settled according to GCC Clause 71.
2. Settlement of Disputes
   1. Amicable Settlement

The Client and the Consultant shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.

* 1. Arbitration
     1. If the Parties are unable to reach a settlement within twenty- eight (28) days of the first written correspondence on the matter of disagreement, then either Party may give notice to the other party of its intention to commence arbitration.
     2. Any dispute or difference in respect of which a notice of intention to commence arbitration has been given in accordance with this Clause shall be finally settled by arbitration. Arbitration may be commenced prior to or after delivery of the Services under the Contract. Arbitration proceedings shall be conducted in accordance with the Arbitration Act (Act No 1 of 2001) of Bangladesh as at present in force at the location specified in the PCC.
     3. Notwithstanding any reference to arbitration herein
        1. the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree ; and
        2. the Client shall pay the Consultant any monies due

the Consultant

* 1. The expiration of the Intended Completion Date under GCC Sub Clause 55.1 and, the initiation of settlement of disputes like amicable and arbitration under GCC Sub Clause 71.1 and 71.2 shall not be deemed a termination of the Contract.

## Section 4.Particular Conditions of Contract

|  |  |
| --- | --- |
| **GCC Clause** | **Amendments of, and Supplements to, Clauses in the General Conditions of Contract** |
| **RFP IDENTIFICATION NO: Contact Package No: EPB EXPO 2020-E-01** |
| **1.1 (b)** | The Client is |
|  | Mr. Mahmudul Hasan |
| **1.1 (e)** | Director (Fair and Display) |
| Export Promotion Bureau |
| TCB Building( 1st,4th ,8th and 14th Floor) Dhaka-1215 |
| Tel: +88 02 55013942 |
| Fax: +88- 02-9119531 |
| E-mail address: [dir-fair@epb.gov.bd](mailto:dir-fair@epb.gov.bd) |
| The Consultant is |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| **GCC 2.1** | The assignment is to be completed in the following phases: None |
| GCC 3.1 | The Client’s addresses for the purpose of Communications and Notices under this Contract is :  Contact Person : Mr. Mahmudul Hasan Director (Fair and Display)  Address : TCB Building , TCB Building( 1st,4th ,8th and 14th Floor) Dhaka-1215  Tel:+8802-55013942  Fax: +88-02- -9119531  E-mail address: [dir-fair@epb.gov.bd](mailto:dir-fair@epb.gov.bd) |
| The **Consultant’s** addresses for the purpose of Communications and Notices under this Contract is :  **Contact Person :**  <Tel:+88-02->  Fax:  e-mail [address:](mailto:enamul.kabir@bcc.gov.bd)  *[If the Consultant is a Joint Venture the Contact Person shall be designated from the Leading Partner]* |

|  |  |
| --- | --- |
| GCC 6.1(e) | The following additional documents shall form the part of the Contract: |
| **GCC 8.1** | Non-eligible countries are Israel. |
| **GCC 11.1** | The Member-in-Charge is: *[insert name with designation]*  *[If the Consultant is a Joint Venture, the name of the Person whose address is specified in GCC Clause 3.1 should be inserted here.If the Consultant is not a Joint Venture, this Clause shall not be applicable]* |
| **GCC 12.1** | The Authorized Representatives are: |
| **For the Client** : |
| Mr. Mahmudul Hasan |
| Director (Fair and Display) |
| Export Promotion Bureau (EPB) |
| TCB Building , TCB Building( 1st,4th ,8th and 14th Floor) Dhaka-1215  Tel:+ +88055013942  Fax: +88-02- -9119531 |
| Tel: +88055013942 |
| Fax: 02-9119531 |
| E-mail address : [dir-fair@epb.gov.bd](mailto:dir-fair@epb.gov.bd) |
| **For the Consultant**: |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| **GCC 17.1** | The conditions for effectiveness of the Contract are the following:  *[inserthere any conditions for effectiveness of the Contract, e.g., receipt by Consultant of Advance Payment and by Client of Advance Payment Guarantee; refer GCC Clause 50. If there are no effectiveness conditions, then state ‘none’. If the Contract shall come into effect on the date it is signed this Clause shall not be applicable]* |
| **GCC 18.1** | The time for commencement of the Services shall be *07* days after the Effective Date of the Contract. |
| **GCC 19.1** | The Contract period shall be *60 days* after the Effective Date of the Contract. |
| **GCC 20.1** | The Contract shall expire at the end of 90 days after the Effective Date of the Contract. |
| **GCC 32.4(a)** | The Consultant is notified of such actions, claims, losses or damages not later than 03 months after conclusion of the Services.  *[suggested between three (3) and six (6) months; may be more if deemed appropriate]* |
| **GCC 32.4(b)** | The ceiling on Consultant’s liability shall be limited to Contract Amount. |
| **GCC 33.1(a)** | The risks and the coverage shall be as follows:  (a) Third Party motor vehicle liability insurance in respect of motor vehicles operated in Bangladesh by the Consultant or its Personnel or any Sub-Consultants or their Personnel, with a minimum |

|  |  |
| --- | --- |
|  | coverage of *[insert amount* as prevalent*]*;   1. Third Party liability insurance, with a minimum coverage of *[insert amount* as prevalent*]*; 2. Professional Liability insurance, with a minimum coverage of *[insert amount equivalent to Contract Price]*; 3. Employer’s Liability and Workers’ Compensation insurance in respect of the Personnel of the Consultant and of any Sub- Consultant, in accordance with the relevant provisions of the Applicable Law, as well as, with respect to such Personnel, any such life, health, accident, travel, or other insurance as may be appropriate; and 4. Insurance against loss of or damage to (i) equipment and materials purchased in whole or in part with funds provided under this Contract, (ii) the Consultant’s property used in the performance of the Services, and (iii) any documents prepared by the Consultant in the performance of the Services.   *[delete not appropriate]* |
| **GCC 35.1(c)** | The other actions that shall require Client’s approval are:   * *Approval of all design document* * *Approval of TVCs* * *Approved of branding matters, gifts items and likes.*   “taking any action under a civil works contract designating the Consultant as “**Engineer**”, for which action, pursuant to such civil works contract, the written approval of the Client as “**Employer**” is required”] |
| **GCC 37.3** | The other restrictions about future use of documents and software are;  “The Consultant shall not use these documents and software for purposes  unrelated to this Contract without the prior written approval of the Client”.  “The Client shall not use these documents and software for purposes unrelated to this Contract without the prior written approval of the Consultant.”  “Neither Party shall use these documents and software for purposes unrelated to this Contract without the prior written approval of the other Party.”  *[If there is to be no restriction on the future use of these documents by either Party, then state ‘none’. If the Parties wish to restrict such use, any of the above options, or any other option agreed by the Parties, could be used]* |
| **GCC 39.1(d)** | Assistance for carrying out the Services to be provided by the Client are; Authorization letters, whenever necessary, will be provided. |
| **GCC 45.1** | The particulars of the Bank Account nominated are as follows : Title of the Account : *[insert title to whom the Contract awarded]* Name of the Bank : *[insert name with code, if any]*  Name of the Branch : *[insert branch name with code ,if any]*  Account Number *: [insert number]*  Address : *[insert location with district]* |

|  |  |
| --- | --- |
|  | Tel :  Fax :  e-mail address :  *[information furnished by the Consultant shall be substantiated by the concerned Bank and authenticated by the Client]* |
| **GCC 47.1** | The Contract Price is *[insert amount]* |
| **GCC 50.1** | **Advance Payment:** N/A  **Bank Guarantee** shall remain effective until June 2021  ***[****the date should be such that the Advance Payment shall be fully amortized.]*  *[An advance payment, if admissible, shall be made, considering the nature of the Service. The recommended maximum advance payment is ten (10) percent of the original Contract Price against an irrevocable unconditional Bank Guarantee in* ***Appendix 6****]* |
| **GCC 50.2** | **Advance Payment** will be amortized by the Client in the following manner:  *N/A* |
| **GCC 51.1** | Payments shall be made in line with agreed-on outputs according to the following schedule: N/A |
| **GCC 71.2(b)** | The place of Arbitration is: Export Promotion Bureau , TCB Building (4th Floor), 01 Karwan Bazar , Dhaka-1215 |

## Section 5.Proposal & Contract Forms

#### 5A. Technical Proposal - Standard Forms

*[Comments in brackets provide guidance to the short-listed Consultants for the preparation of their Technical Proposals; they should not appear on the Technical Proposals to be submitted.]*

*[Forms 5A1 to 5A8 are to be used for the preparation of the Technical Proposal according to the instructions as stated under ITC Sub Clause 23.1.Such Forms are to be used whichever is the selection method as stated under ITC Sub Clause 1.1 of the Proposal Data Sheet]*

**5A1** Technical Proposal Submission Form

**5A2** Consultant’s Organization and Experience

1. Consultant’s Organization
2. Consultant’s Experience

**5A3** Comments or Suggestions on the Terms of Reference and, onServices and Facilities to be provided by the Client

1. On the Terms of Reference
2. On the Client’s Services and Facilities

**5A4** Descriptions of the Approach, Methodology, and Work Plan for Performing the Assignment

**5A5** Work Schedule

**5A6** Team Composition and Task Assignments

**5A7** Staffing Schedule

**5A8** Curriculum Vitae (CV) for Proposed Professional Staff

###### Form 5A1 Technical Proposal Submission Form

[*Location, Date*]

To: [*Name and address of Client*]

Dear Sirs:

We, the undersigned, offer to provide the consulting services for [*insert title of assignment*] in accordance with your Request for Proposal dated [*dd/mm/yy*] and our Proposal. We are hereby submitting our Proposal, which includes the Technical Proposal, and the Financial Proposal sealed under two separate envelopes.

We are submitting our Proposal in association with: [*insert a list with full name and address of each associated Consultant, also specify, whether they are in Joint Venture or as Sub-Consultants].*

If negotiations are held during the period of validity of the Proposal, i.e., before the date indicated in ITC Sub Clause 30.1 of the Proposal Data Sheet, we undertake to negotiate on the basis of the proposed staff. Our Proposal is binding upon us and subject to the modifications resulting from Contract negotiations.

We undertake, if our Proposal is accepted, to commence the consulting services related to the assignment not later than the date indicated in ITC Sub Clause 56.1of the Proposal Data Sheet.

We also confirm that the Government of Bangladesh has not declared us, or any Sub -Consultants for any part of the Contract, ineligible on charges of engaging in corrupt, fraudulent, collusive or coercive practices. We furthermore, pledge not to indulge in such practices in competing for or in executing the Contract, and we are aware of the relevant provisions of the Proposal Document as stated under ITC Clause 4.

We understand you are not bound to accept any Proposal you receive. We remain,

Yours sincerely,

|  |  |
| --- | --- |
| Authorized Signature  *[in full and initials*] |  |
| Name and designation of Signatory |  |
| Name of Firm |  |
| Address |  |

###### Form 5A2 Consultant’s Organization and Experience

Consultant’s Organisation

[p*rovide here a brief description (maximum two pages) of the background and organization of the Consultant*]

Consultant’s Experience

**Major Works Undertaken that be stIllustrates Qualifications**

*[using the format below, provide information on each assignment for which your firm was legally contracted for carrying out consulting services similar to the ones requested under this assignment ]*

|  |  |  |
| --- | --- | --- |
| Assignment Name: | | Country: |
| Assignment Location within country | | Duration of assignment (months): |
| Name of Client: | | Professional Staff provided by your Organization: No of Staff:  No of Staff-Months |
| Start Date (Month/Year) | Completion Date (Month/Year) |
| Name of Joint Venture Consultants, if any: | | No of Staff-Months of Professional Staff provided by Joint Venture Consultants: |
| Name of Senior Staff (Project Director/Coordinator, Team Leader) Involved and Functions Performed: | | |
| Detailed Narrative Description of Project: | | |
| Detailed Description of Actual Services Provided by your Staff: | | |

|  |  |
| --- | --- |
| Firm’s Name: |  |
| Authorized Signature: |  |

###### Form 5A3Comments and Suggestions on the Terms of Reference and, on Services and Facilities to be provided by the Client

On the Terms of Reference

[*Present and justify here any modifications or improvement to the Terms of Reference you are proposing to improve performance in carrying out the assignment (such as deleting some activity you consider unnecessary, or adding another, or proposing a different phasing of the activities or proposing an alternative method of undertaking the work). Such suggestions should be concise and to the point, and incorporated in your Proposal*]

On Services and Facilities

[*Comment here on services and facilities to be provided by the Client as stated under ITC Sub Clause*

* 1. *Sheet including: administrative support, office space, local transportation, equipment, data, etc.*]

###### Form 5A4 Description of Approach, Methodology and Work Plan for Performing the Assignment

[*Technical approach, methodology and work plan are key components of the Technical Proposal. It is suggested that you present your Technical Proposal divided into the following three chapters:*

* + - *Technical Approach and Methodology,*
    - *Work Plan, and*
    - *Organization and Staffing.]*

1. **Technical Approach and Methodology**. Here you should explain your understanding of the objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. You should highlight the problems being addressed and their importance, and explain the technical approach you would adopt to address them. You should also explain the methodologies you propose to adopt and highlight the compatibility of those methodologies with the proposed approach, (e.g., the methods of interpreting the available data; carrying out investigations, analyses, and studies; comparing alternative solutions). This Chapter should incorporate any modifications to the TOR proposed by you. In case the TOR requires the Consultant to provide a quality plan and carry out the assignment according to its provisions, an outline of the quality plan (e.g., its list of contents) should be included in this Chapter of the Technical Proposal.
2. **Work Plan**. Here you should propose the main activities of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the Client), and delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents, including reports, drawings, and tables to be delivered as final output, should be included here. The Work Plan should be consistent with the Work Schedule of **Form 5A5**.
3. **Organization and Staffing**. In this chapter you should propose the structure and composition of your team. You should list the main disciplines of the assignment, the key expert responsible, and proposed technical and support staff. The roles and responsibilities of professional staff should be set out in job descriptions. In case of association, this Chapter will indicate how the duties and responsibilities will be shared. The organization and staffing will be reflected in the Team Composition and Task Assignments of **Form 5A6**, and the Staffing schedule of **Form 5A7**. An organization chart illustrating the structure of the team and its interfaces with the Client and other institutions involved in the project also should be provided.

###### Form 5A5 Work Schedule

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **N°** | **Activity1** | **Months2** | | | | | | | | | | | | |
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**1**Indicate all main activities of the assignment, including delivery of reports (e.g.: inception, interim, and final reports), and other benchmarks such as Client approvals. For phased assignments indicate activities, delivery of reports, and benchmarks separately for each phase.

**2**Duration of activities shall be indicated in the form of a bar chart. Months are counted from the start of the assignment.

###### Form 5A6 Team Composition and Task Assignments

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Name of Staff** | **Firm/Organization** | **Area of Expertise** | **Position Assigned** | **Task Assigned** |
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###### Form 5A7 Staffing Schedule

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **N°** | **Name of Staff** | **Staff-month input by month1** | | | | | | | | | | | | | **Total staff-month input2** | | |
| **1** | **2** | **4** | **4** | **5** | **6** | **7** | **8** | **9** | **10** | **11** | **12** | **n** | **Home** | **Field** | **Total** |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  | | | | | | | | | | **Total** | | | |  |  |  |

1For Professional Staff the input should be indicated individually; for Support Staff it should be indicated by category (e.g.: draftsmen, clerical staff, etc.).

2Months are counted from the commencement of the services. For each staff indicate separately staff-month input for home and field work.

###### Form 5A8 Curriculum Vitae (CV) for Each Proposed Professional Staff

|  |  |
| --- | --- |
| Name of the Consultant |  |
| **RFP IDENTIFICATION NO:** |  |
| Name of the Client |  |

|  |  |  |
| --- | --- | --- |
| 1 | PROPOSED POSITION | *[From the Terms of Reference, state the position* |
|  | FOR | *which the Consultant will be engaged. Only one* |
|  | THIS PROJECT | *candidate shall be nominated for each position]* |
| 2 | NAME OF STAFF | *[state full name]* |
| 3 | DATE OF BIRTH |
| 4 | NATIONALITY |
| 5 | MEMBERSHIP IN | *[state rank and name of society and year of* |
|  | PROFESSIONAL | *attaining that rank]* |
|  | SOCIETIES |  |
| 6 | EDUCATION: | *[list all the colleges/universities which the consultant* |
|  |  | *attended, stating degrees obtained, and dates, and* |
|  |  | *list any other specialised education of the* |
|  |  | *consultant]* |
| 7 | OTHER TRAINING | *[indicate significant training since degrees under* |
|  |  | *EDUCATION were obtained, which is pertinent to* |
|  |  | *the proposed tasks of the Consultant]* |
|  |  | Language Speaking Reading Writing |
| 8 | LANGUAGES & DEGREE OF  PROFICIENCY | *e.g. English Fluent Excellent Excellent* |
| 9 | COUNTRIES OF WORK |
| EXPERIENCE |
| 10 EMPLOYMENT RECORD *[The Consultant should clearlydistinguish whether*  *as an “employee” of the firm or as a “Consultant” or*  *[starting with position list in “Advisor” of the firm]*  *reverse order* ***every***  ***employment held and*** *[The Consultant should clearly indicate the Position* ***state the start and end*** *held and give a brief description of the duties in* ***dates of each*** *which the Consultant was involved]*  ***employment]*** | | |

|  |  |  |
| --- | --- | --- |
| EMPLOYER 1 | | FROM: TO: |
|  | | *[e.g. January 1999] [e.g. December 2001* |
| EMPLOYER 2 | | FROM: TO: |
| EMPLOYER 3 | | FROM: TO: |
| EMPLOYER 4 | | FROM: TO: |
| (etc) | |  |
| 11 WORK UNDERTAKEN *[give an outline of experience and training most* | | |
| THAT BEST ILLUSTRATES *pertinent to tasks on this assignment, with degree of* | | |
| YOUR CAPABILITY TO *responsibility held]* | | |
| HANDLE THIS | | |
| ASSIGNMENT | | |
| 12 | COMPUTER SKILLS | *[give details of knowledge and skills]* |

CERTIFICATION *[do not amend this certification]*

I, the undersigned, certify that (i) I was not a former employee of the Client immediately before submission of this Proposal, (ii) I have not offered my CV to be proposed by a Firm other than this Consultant for this assignment and, (iii) to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience. I also understand that any wilful mis-statement described herein may lead to my disqualification or dismissal, if engaged.

I have been employed by [*name of the Consultant*] continuously for the last twelve (12)

months as regular full time staff. Indicate “Yes” or “No” in the boxes below:

**YES NO**

Signature

Day / Month / Year

Date of Signing

#### 5B. Financial Proposal - Standard Forms

[*Comments in brackets provide guidance to the short-listed Consultants for the preparation of their Financial Proposals; they should not appear on the Financial Proposals to be submitted.]*

*[Forms* ***5B1*** *to* ***5B4****are to be used for the preparation of the Financial Proposal according to the instructions as stated under ITC Sub Clause 25.1.Such Forms are to be used whichever is the selection method as stated under ITC Sub Clause 1.1 of the Proposal Data Sheet]*

**5B1** Financial Proposal Submission Form

**5B2** Summary of Costs

**5B3** Breakdown of Staff Remuneration

**5B4** Breakdown of Reimbursable expenses

###### Form 5B1Financial Proposal Submission Form

*[Location, Date]*

To: *[Name and address of Client]*

Dear Sirs:

We, the undersigned, offer to provide the consulting services for [*Inserttitle of assignment*] in accordance with your Request for Proposal dated [*insert date*] and our Technical Proposal. Our attached Financial Proposal is for the sum of [*insert amount in words and figures*].This amount is exclusive of local taxes, which we have estimated at [*insert amount in words and figures*]and, which shall be discussed during negotiations and shall be added to the above amount for determining the Contract Price*.*

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in ITC Sub Clause 30.1 of the Proposal Data Sheet.

Commissions and Gratuities paid or to be paid by us to the agents relating to this Proposal and Contract execution, if we are awarded the Contract, are listed below:

Name and Address of Agents Amount

**Purpose of Commission or Gratuity**

OR

No Commissions or Gratuities have been paid or are to be paid by us to agents relating to this Proposal and Contract execution, if we are awarded the Contract.

In accordance with GCC Sub Clause 34,we acknowledge and accept the Client’s right to inspect and audit all records relating to our proposal irrespective of whether we enter into a Contract with the Client as result of this Proposal.

We also declare that the Government of Bangladesh has not declared us or any Sub-Consultants for any part of the Contract, ineligible on charges of engaging in corrupt, fraudulent, collusive, or coercive practices. We furthermore, pledge not to indulge in such practices in competing for or in executing the Contract, and are aware of the relevant provisions of the Proposal Document as stated under ITC Clause 4.

We understand you are not bound to accept any Proposal you receive.

Signed

In the capacity of:

Dulyauthorized to sign the Proposal on behalf of the Consultant.

Date:

###### Form 5B2 Summary of Costs

|  |  |
| --- | --- |
| **Cost Component** | **Costs** |
| Staff Remuneration1 |  |
| Reimbursable Expenses1 |  |
| Total |  |

1Staff Remuneration and Reimbursable Expenses must coincide with relevant Total Costs, net of local taxes to be paid by the Client, indicated in **Forms 5B3and 5B4**.

###### Form 5B3 Breakdown of Staff Remuneration

[information to be provided in this Form shall only be used to establish payments to the Consultant for possible additional services requested by the Client]

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Name1** | **Position2** | **Staff-month Rate3** | **Input 3**  **(Staff-months)** | **[Indicate Sub Cost for each staff] 4** |
| Staff | | | | |
|  |  | Head Office |  |  |
| Field |  |  |
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|  |  |  |
| **Total =** | | | | |

**1**Professional Staff should be indicated individually; Support Staff should be indicated per category (e.g. draftsmen, clerical staff).

**2**Positions must coincide with the ones indicated in Form 5A7.

**3**Indicate the total expected input of staff and staff-month rate required for carrying out the activity indicated in the Form.

**4**For each staff indicate the remuneration. *Remuneration = Staff-month Rate x Input.*

###### Form 5B4 Breakdown of Reimbursable Expenses

[Information to be provided in this Form shall only be used to establish payments to the Consultant for possible additional services requested by the Client]

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **N°** | **Description1** | **Unit** | **Unit Cost2** | **Quantity** | **Indicate sub cost for each item3** | | |
|  | Per diem allowances | Day |  |  |  | | |
|  | Travel expenses | Trip |  |  |  |  |  |
|  | Communication costs between [insert place] and [insert place] |  |  |  |  |  |  |
|  | Drafting, reproduction of reports |  |  |  |  |  |  |
|  | Equipment, instruments, etc. |  |  |  |  |  |  |
|  | Materials, supplies, etc. |  |  |  |  |  |  |
|  | Use of computers software |  |  |  |  |  |  |
|  | Laboratory tests |  |  |  |  |  |  |
|  | Subcontracts |  |  |  |  |  |  |
|  | Other transportation costs |  |  |  |  |  |  |
|  | Office rent, clerical assistance |  |  |  |  |  |  |
|  | **4**Others (specify) |  |  |  |  |  |  |
| Total Costs | | | | |  |  |  |

1Delete items that are not applicable or, add other items according to **ITC Sub Clause 25.1** of the Proposal Data Sheet

2Indicate unit cost

3Indicate the cost of each reimbursable item. *Cost = Unit Cost x Quantity*

4No provision on account of physical contingency shall be kept wherein the scope of work has been precisely defined

###### 5C. Contract Agreement

This CONTRACT (hereinafter called the “Contract”) is made the *[insert day]* day of the month of *[insert month]*, *[insert year]*, between, on the one hand, *[insert name of client]* (hereinafter called the “Client”) and, on the other hand, *[insert name of Consultant]* (hereinafter called the “Consultant”).

[*If the Consultant consists of more than one entity, the above should be partially amended to read as follows: “… (hereinafter called the “Client”) and, on the other hand, a joint venture consisting of the following entities, each of which will be jointly and severally liable to the Client for all the Consultant’s obligations under this Contract, namely, [insert name of Consultant] and [insert name(s) of other Consultant(s)] (hereinafter called the “Consultant”).]*

WHEREAS

* 1. the Client has requested the Consultant to provide certain consulting

services as defined in this Contract (hereinafter called the “Services”);

* 1. the Consultant, having represented to the Client that they have the required professional skills, and personnel and technical resources, have agreed to provide the Services on the terms and conditions set forth in this Contract; and
  2. the Client has received a credit/ loan/ grant from *[insert name of Development Partner]* towards the cost of the services under this Contract, it being understood (i) that payments by the Development Partner will be made only at the request of the Client and upon approval by the Development Partner, (ii) that such payments will be subject, in all respects, to the terms and conditions of the agreement between the development partner and the Client.

*[delete this Clause if not applicable].*

NOW THEREFORE the parties hereto hereby agree as follows:

1. The following documents forming the integral part of this Contract shall be interpreted in the order of priority shown:
   1. The Form of Contract;
   2. The Particular Conditions of Contract (PCC);
   3. The General Conditions of Contract (GCC),
   4. The Appendices (1 to 6).

[ *If any of these Appendices are not used, the words “Not Used” should be*

*Inserted next to the title of the* ***Appendix****]*

**Appendix 1:** Description of the Services

**Appendix 2:** Reporting Requirements

**Appendix 3:** Key Personnel and Sub Consultants

**Appendix 4:** Services and Facilities to be provided by the Client

**Appendix 5:** Cost Estimates

**Appendix 6:** Form of Bank Guarantee for Advance Payment

1. The mutual rights and obligations of the Client and the Consultant shall be as set forth in the Contract, in particular:
   1. the Consultant shall carry out the Services in accordance with the provisions of the Contract; and
   2. the Client shall make payments to the Consultant in accordance with the provisions of the Contract.

IN WITNESS We, the Parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

For and on behalf of *[name of Client]*

*[Authorized Representative]*

For and on behalf of *[name of Consultant]*

*[Authorized Representative]*

[ *If the Consultant constitutes of more than one entity, all these entities should appear as signatories, in the following manner*:]

For and on behalf of each of the Members of the Consultant

*[name of member]*

*[Authorized Representative] [name of member]*

*[Authorized Representative]*

###### 5D. Appendices

Appendix 1 Description of the Services

Include the final Terms of Reference worked out by the Client and the Consultant during Technical Proposal negotiations, dates for completion of various tasks, place of performance for different tasks, specific tasks to be approved by Client, etc.

Appendix 2 Reporting Requirements

List hereformat, frequency, and contents of reports; persons to receive them; dates of submission; etc. If no reports are to be submitted, state here “Not applicable.”

Appendix 3 Key Personnel and Sub Consultants

List hereunder*:*

**3A** Titles [and names, if already available], detailed job descriptions and minimum qualifications of Key Personnel, and staff-months for each.

**3B** List of approved Sub Consultants (if already available); same information with respect to their Personnel as in 3A.

Appendix 4 Services and Facilities to be provided by the Client

List here the ServicesandFacilities to be made available to the Consultant by the Client.

Appendix 5 Cost Estimates

List hereunder cost estimates:

1. Monthly rates for Personnel (Key Personnel and other Personnel)
2. Reimbursable expenses:
   1. Per diem allowances
   2. Travelexpenses
   3. Communications
   4. Printing of documents specified in Appendices.
   5. Acquisition of specified equipment and materials to be paid for by the Client (including transportation)
   6. Cost of programming and use of, and communication between, the computers.
   7. Laboratory tests, model tests, and other technical services
   8. Subcontracts
   9. Other transportation costs
   10. Office rent, clerical assistance
   11. Other items not covered in the foregoing

Appendix 6 Bank Guarantee for Advance Payments

*[this is the format for the Advance Payment Security to be issued by a scheduled Bank*

*ofBangladesh in accordance with GCC Clause 50.1]*

Contract No: Date:

To:

[Name and address of Client]

ADVANCE PAYMENT GUARANTEE No:

We have been informed that *[name of Consultant]* (hereinafter called “the Consultant”) has undertaken, pursuant to Contract No *[reference number of Contract]* dated *[date of Contract]* (hereinafter called “the Contract”) for the delivery of *[description of consulting services]* under the Contract.

Furthermore, we understand that, according to GCC Sub Clause 51.1, Advance Payment(s) on Contracts must be supported by a Bank Guarantee.

At the request of the Consultant, we *[name of Bank]* hereby irrevocably unconditionally undertake to pay you, without cavil or argument, any sum or sums not exceeding in total an amount of Tk*[insert amount in figures and in words]* upon receipt by us of your first written demand accompanied by a written statement that the Consultant is in breach of its obligation(s) under the Contract conditions, without you needing to prove or show grounds or reasons for your demand of the sum specified therein.

We further agree that no change, addition or other modification of the terms of the Contract to be performed, or of any of the Contract documents which may be made between the Client and the Consultant, shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition or modification.

This guarantee is valid until *[date of validity of guarantee]*, consequently, we must receive at the above-mentioned office any demand for payment under this guarantee on or before that date.

Signature Signature

## Section 6. Terms of Reference Background

**What / HOW the Expo:**

Export Promotion Bureau (EPB) is the Government organization entrusted with the responsibility of promoting export of Bangladesh. It undertakes market and product diversification activities in line with government’s short and long time goal. EPB coordinates the collective participation of Bangladesh in the International trade fair and Expo across the globe as per of its market development planning. Due to the worldwide ongoing Pandemic physical trade fair is not happening and virtual trade fair is put in place for international buyers and sellers. To explore buyers and contact point, this virtual platform is gaining popularity among the international buyers and sellers. To keep pace with the trend of new marketing, EPB plans to organize Bangladesh Sourcing International Trade Fair in the second week of February, 2021.

Virtual Trade Shows are quickly gaining popularity among exhibitors and visitors due to their relatively low cost and high rate of return. Virtual trade shows are becoming one of the most popular ways for companies to communicate their message quickly and effectively, exhibiting their innovations to a mass online audience. The ability to generate leads directly from your office without having to incur the cost of travel and lodging is appealing for many companies, which allows for a wider range of diversity among exhibitors and attendees.

Why Conferences are Going Virtual?

1. Easily accessible both locally and globally.
2. No travel required. Cost effective-Saving time and money.
3. Highly interactive and engaging with live and on-demand webcast sessions, chat rooms, video, games/contests.
4. Easy content consumption.
5. A wealth of content that can be accessed instantly on-demand or at a scheduled time. Tractable activity with incredible analytics.
6. Every click, visit, presentation watched, document viewed, chat, social shares, etc. by an attendee can be tracked to highlight specific interests.

Virtual Trade Fair is playing a great role in exploring potential buyers for exporters and authentic supply sourcing for buyers. To continue the smooth pace of business, there is no other option but to organize virtual trade fair.

Assessing the present business scenario and to give a perfect platform to the local producers cum exporters and exporters, Export Promotion Bureau (EPB) is going to organize maiden Virtual Platform named “ Bangladesh Sourcing Virtual Trade Fair in the second week of February ,2021 .

# 1.A Scope of Services Part - 1

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Sl.** | **Items** | **Detail Description** | **Unit** | **Qty** | **Price** |
| **Category A: Event Publications, Branding & Gift Item** | | | | | |
| **i) Printing, Publication and Invitation Card Distribution** | | | | |  |
| 1 | Invitation Folder (Opening, Closing & Webinar Information) | Standard Size, 300 GSM Art Card; Envelope: Standard Size, 120 GSM Art Paper, Eight color print, DIA cut, matt lamination & W8.5" X L4.75" (As per design) | 1 | 3000 |  |
| 4 | Distribution cost of Invitation Cards | Invitation Cards Distribute (As per Distribution plan) | 1 | 4000 |  |
| 3 | Expo Guide & Souvenir | Expo guide - color, 220 pages, 120 GSM, 320 GSM laminated Cover page |  | 2000 |  |
| 4 | T Shirt (Speakers, PK Polo) for webinar time and Other | T-Shirt 4 Different Color, 250 gsm PK polo with logo | 1 | 1000 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **ii) City Branding Activity** | | | | |  |
| 5 | Countdown clock In EPB Head Office | Showcase Bangladesh (Virtual Edition) 2021 to be organized during **March 01-17,2021** Countdown clock with 3D logo of the event with wooden frame board SS Pipe etc (Design will be provided placement & Maintenance at different locations ) | 1 | 2 |  |
| 6 | Banner | Dropdown PVC banner with fitting, fixing & Removal. Size: 40'X10'. Design should be approved by EPB |  | 50 |  |
| 7 | Festoon | PVC print with wooden frame. Size: 04 ft X 04 ft. Design should be approved by EPB |  | 350 |  |
| 8 | Cutout | wooden standee Cutout with PVC print at lobby area. Size: 4' X 8'. Design should be approved by EPB |  | 100 |  |
| **ii) Gift Item** | | | | |  |
| 9 | Participating Companies **Crest** Making and Delivery | Type: Metal (with wooden frame) Plate Color: Silver (White), Pint: 4 Color Laser Pint, Cover: Cover with Velvet Cloth, Size (print area): 4.75”x7.75” Design: Will be provided | 1 | 500 |  |
| 10 | Special **Crest** | Type: Acrylic Media, Thickness: 12mm, Pint: 4 Color Laser Pint, Base: Double Sheet, Size: 4”x8” (Without Base)  Shape: As per design, Design: Will be provided | 1 | 10 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Category B: Technical Requirements for Virtual EPB EXPO** | | | | | |
| 11 | Online Registration Portal: Web, android and IOS app registration system integrated with game engine and exhibitors access facilities to EPB EXPO platform, SMS Service for registration and notification | Interactive online registration platform for authorized access on live webinar, virtual tour from any device desktop, laptop and mobile  20,00,000 SMS and email for confirmation and notification character 320 max | 1 set | 1 |  |
| 12 | EPB Expo virtual platform development | An online platform where registered user can experience virtual EPB Expo 2021.  All exhibitors will have individual access on this platform to demonstrate their work, product or services through a virtual showcase like 3D animation, video etc.  Live Q/A session  System must have facility to accumulate large number of users at any time  Branding and other real-time integration  24/7 services and maintenance | 1set | 1 |  |
| 13 | Server Hosting | Accessing facilities for large number of simultaneous users( Bill at actual) Store (video & audio record) the events and collect user's activity database | 60 day | 1 |  |
| 14 | Virtual Exhibition Zone | Develop virtual pavilion/stall design templates with display content alternative  Real-time interactive communication option with the participants with a predefined business/PR representative virtual character, navigation map, content showcase with 3D model of the product, brochure, product AV, banners etc.  Integrate product/service demonstration by exhibitors with virtual character to EPB EXPO virtual platform  Integrate the content with EPB EXPO virtual platform for multi user simultaneous access facilities | 1 set | 1 |  |
| 15  16 | Content development for Exhibitors virtual demonstration | Pre-recorded voice with virtual character | 1 set | 500 |  |
| Virtual Webinar/Seminar | 3D virtual set, Video production, Broadcast/stream the mixed (virtual  & real time) reality output in the EPB EXPO virtual world in real-time. Remote guest connection. | 3 Day | 5 |  |
| 17 | Inauguration, Press Conference and Closing Ceremony streaming | Live streaming in Showcase Bangladesh platform: multi camera functions with online editing, virtual guest connection & video conference | 3 day | 3 |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Category C : Communications & Public relations** | | | | | |
| 18 | OVC Productions | Renowned Director with experience of OVC production at national level 2.00-2.30 mint Cut down Version (production quality as per previous standard) | 1set | 1 |  |
| 19 | LOGO | To be prepared getting idea from the Fair authority | 1 set | 1 |  |
| 20 | Thematic AV for opening ceremony | 3 minutes audio visual for virtual Expo Theme Song | 1 | 1 |  |
| 21 | Business Personality Video Endorsement | Endorsement 15 Business Personality Celebrity (approximately) and important popular and highly reputed official or personal in video. | 1 | 15 |  |
| 22 | Social Media & Digital Media platform campaign | Digital advertising & boost: Facebook, google, GDN, popular local & international news portals | 1 | 1 |  |
| 23 | Newspaper Insertion | 8 colum 4 inch color in front page: 6 leading newspaper | 1 | 4 |  |
| 24 | B2B Session | B2B session to be organized by inviting potential buyers across the world. Following sectors shall be focused : Apparels ( Knit and woven) , Leather and leather Goods , Jute and Jute Goods , Home textile , Home Deco, Light Engineering Sector , Pharmaceuticals, Plastic, Furniture , Agro-Agro Processed Products including fish , ICT , Shipbuilding Sector, Ceramics and Electric and Electronic Products. | 01 |  |  |

# B Scope of Services Part - 2

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Secretariat Manpower – Coordination Team** | | | | |  |
| **Sl.** | **Designation** | **Detail Description** | **Unit** | **Staff Months Month** |  |
| 1 | Manager (Expo Management) | Masters/ 4 Years (Bachelor Degree) from any govt. approved reputed local or foreign University  5 years’ experience in event management. | 1 | 3 Mont’s |  |
| 04 Years’ Experience |  |
| 1. Coordination of event activities. 2. Liaise with Commerce Ministry Division, FBCCI and International Clients 3. Managing teams at EPB EXPO 2021 secretariat. 4. Maintain communication with Clients 5. Arrange Virtual expo zones. 6. Manage virtual Expo logistics. 7. Maintain communication with Government Officers. 8. Coordinate all sessions. |  |
| 2 | Asst. Manager (Communication) | Bachelor Degree from any reputed University  Must have expertise in written and oral communication in English. | 1 | 3 Mont’s |  |
| 03 Years’ Experience |  |
| 1. Local and Foreign Invitation and correspondence. 2. Matter related to Ministerial conference. 3. Coordination of activities inviting foreign speakers, dignitaries and companies. 4. Maintain Seminar Communication. 5. Coordination of conferences, seminars and workshops. |  |
| 3 | Asst. Accounts Manager (Operation) | Masters/Bachelor Degree from any reputed University; must have experience of working with Govt. accounts. | 1 | 2 Mont’s |  |
| 03 Years’ Experience |  |
| 1. Preparation Budget of Showcase Bangladesh 2021 2. Maintaining accounts receivable& accounts Payable. 3. Maintaining proper accounting record for each Principal. 4. Ensure deduction of TAX, VAT against payment to the Suppliers. 5. Contractor with payment of Sponsorship dues. 6. Ensure Submission of VAT & Income Tax Return regularly within the time. 7. Prepare bills following GoB rules of EPB EXPO 2020 |  |
| 4 | Team Associate  (Local Commination) | Bachelor Degree from any reputed University | 5 |  |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| 5 | Team Associate  (Local Commination) | Bachelor Degree from any reputed University  03 Years’ Experience   1. Help in organizing meetings. 2. Help in preparing meeting related documents and resolutions. 3. Local communication related activities.   Fresher’s (Experience in similar service  will get preference   1. Prepare guest lists. 2. Invitation card distribution 3. Coordination Guest invitation and related work. 4. Documentation, logistics etc. | 5 | 3 Mont’s |  |
| 6 | Team Associate (Meeting Management) | Bachelor Degree from Masters from any reputed University | 1 | 3 Mont’s |  |
| Fresher’s (Experience in similar service will get preference |  |
| 1. Prepare guest lists. 2. Invitation card distribution 3. Coordination Guest invitation and related work. 4. Documentation, logistics etc. |
| 02 Years |
| 7 | Office Assistant | Minimum SSC Pass | 2 | 3 Mont’s |  |
| Fresher’s (Experience in similar service  will get preference |  |
| 1. Photocopy, document 2. distribution, letter/invitation, 3. dispatch etc. |  |
| 10 | Transport | Hi-Class 2014 Model AC Microbus Noah 7 Seat | 2 | 3 Mont’s |  |

###### Conditions:

* 1. Authority will preserve the ownership of all design / idea / output / production including the website purchased under this RFP.
  2. Authority reserves the right to increase/decrease the items.
  3. The quoted price is based on QCBS method on lump sump amount.

FORMAT

**LOGO**

Design & Presentation to be submitted

**Commencement of Services**

Office Memo No: Date:

To:

*[Name of the Consultant] [Address]*

Contract Reference:

Pursuant to GCC Sub Clause 17.1 of the above mentioned Contract Agreement, this is to notify you that the following precedent conditions have been duly fulfilled:

* + 1. the Contract Agreement has been signed; and
    2. the advance payment has been made*(delete if not appropriate).*

You are therefore requested to:

1. Commence carrying out the Services, in accordance with GCC Sub Clause 19.1, within *(specify date)*;

*2.* take out the insurance against the risks, and for the coverage as specified in the Contract, in accordance with GCC Sub Clause 33.2, within (*specify date*) and maintain.

*(delete if not appropriate)*

Signed

Duly authorized to sign for and on behalf of

*[name of Client]*

Date:

Page 1 of n

**CONTRACT AMENDMENT**

A Sample

|  |  |
| --- | --- |
| **Contract No.** |  |
| **Amendment No.** |  |
| **Approval Reference No.** |  |

Contract No. [*insert number/year*] by and between the [*insert Client’s name*] and [*insert Consultant’s legal title*] for the contract named [*insert name of the Consulting Service*] is amended as follows:

1. GCC Clause [*insert clause no*], is hereby revised as

\_\_\_\_\_\_\_\_\_\_\_\_.

1. GCC Clause [*insert clause no*], is hereby revised as

\_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

\_\_\_.

and so on .

The effective date of this Amendment is [*insert effective date*] or upon execution whichever is later.

ALL OTHER TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT SHALL REMAIN IN FULL FORCE AND EFFECT

THIS AMENDMENT, consisting of [*insert number*] page(s) and [*insert number*] attachment(s), is executed by the persons signing below who warrant that they have the authority to execute this Amendment under the original Contract.

IN WITNESS WHEREOF, the Client and the Consultant have signed this Amendment. [*Consultant’s Authorized Signatory*][*Client’s Authorized Signatory*]

|  |  |  |  |
| --- | --- | --- | --- |
| Signature |  |  | Signature |
| Title | Date |  | Title |

FORMAT

**LOGO**

[Insert Full Contact Details of Issuing Authority]

Office Memo no:

Date:

**COMPLETION CERTIFICATE**

|  |  |  |  |
| --- | --- | --- | --- |
| 01 | Client Details | | |
| (a) Division | **:** |  |
| (b) Circle/Directorate | **:** |  |
| (c) Zone/Region | **:** |  |
| (d) Others (*specify*) | **:** |  |
| 02 | Name of Assignment | **:** |  |
| 03 | Contract No | **:** |  |
| 04 | Consultant’s Legal Title | **:** |  |
| 05 | Consultant’s Contact Details | **:** |  |
| 06 | Consultant’s Registration Details | **:** |  |
| 07 | Reference to LOI to sign Contract with Date | **:** |  |
| 08 | Original Contract Price | **:** |  |
| 09 | Final Contract Price as Performed | **:** |  |
| 10 | Original Contract Period | | |
| (a) Date of Commencement | **:** |  |
| (b) Date of Completion | **:** |  |
| 11 | Actual Implementation Period | | |
| (a) Date of Actual Commencement | **:** |  |
| (b) Date of Actual Completion | **:** |  |
| 12 | Days/Months Contract Period Extended | **:** |  |
| 13 | Special Note (*if any*) | **:** |  |

Certified that the Services under the Contract has been performed and completed in all respects in strict compliance with the **“Description of Services”** including all modifications thereof as per satisfaction of the Client.

Name and Signature of the Issuing Authority with Designation

*please turn over*

**Details of Services Performed**

|  |  |  |
| --- | --- | --- |
| **Consultant: [insert legal title]** | | |
| **No** | **Major Components of Assignment** | **Total Value**  **(in Contract Currency)** |
|  |  |  |
|  |  |  |

**Joint Venture**

**[delete, if not appropriate]**

|  |  |  |
| --- | --- | --- |
| **Leading Partner: [insert legal title]** | | |
| **No** | **Components/Activities**  **[reference drawn to JV Agreement]** | **Value**  **(in Contract Currency)** |
|  |  |  |
|  |  |  |

|  |  |  |
| --- | --- | --- |
| **Co-partner: [insert legal title]** | | |
| **No** | **Components/Activities**  **[reference drawn to JV Agreement]** | **Value**  **(in Contract Currency)** |
|  |  |  |
|  |  |  |

|  |  |  |
| --- | --- | --- |
| **Co-partner: [insert legal title]** | | |
| **No** | **Components/Activities**  **[reference drawn to JV Agreement]** | **Value**  **(in Contract Currency)** |
|  |  |  |
|  |  |  |

**Note: Figures shown must correspond to Total Value**

## Sub-Consultant

**[delete, if not appropriate]**

|  |  |  |
| --- | --- | --- |
| **Sub-Consultant: [insert legal title]**  **[delete, if not appropriate]** | | |
| **No** | **Components/Activities**  **[reference drawn to Sub-Consultant Information]** | **Value**  **(in Contract Currency)** |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

Name and Signature of the Issuing Authority with Des